UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

SCHEDULE 14A INFORMATION

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant ☑

Filed by a Party other than the Registrant \Box

Check the appropriate box:

- Preliminary Proxy Statement
- □ Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- □ Soliciting Material Pursuant to §240.14a-12

SPOK HOLDINGS, INC.

(Name of Registrant as Specified in its Charter)

(Name of Person(s) Filing Proxy Statement, if Other Than the Registrant)

Payment of Filing Fee (Check all boxes that apply):

- ☑ No fee required.
- □ Fee paid previously with preliminary materials.
- Fee computed on table in exhibit required by Item 25(b) per Exchange Act Rules 14a-6(i)(1) and 0-11.



Notice of Annual Meeting of Stockholders 2024 Proxy Statement



April 29, 2024

Dear Fellow Stockholder:

It is my pleasure to invite you to join us at the 2024 Annual Meeting of Stockholders (the "Annual Meeting") of Spok Holdings, Inc. (the "Company") to be held on Tuesday, July 23, 2024, at 10:00 a.m., Eastern Time. This year's Annual Meeting will again be conducted via live webcast as a virtual meeting of stockholders. You will be able to attend the Annual Meeting online by visiting www.virtualshareholdermeeting.com/SPOK2024, and you will be able to submit your questions and vote your shares electronically by attending the Annual Meeting at this virtual location.

We are pleased to use the latest technology to increase access, to improve communication and to obtain cost savings for our stockholders and the Company. Use of a virtual meeting will enable increased stockholder attendance and participation as stockholders can participate from any location.

Details regarding how to attend the meeting online and the business to be conducted at the Annual Meeting are more fully described in the Notice of Annual Meeting and Proxy Statement.

At this year's meeting, we will vote on the election of six directors and the ratification of the appointment of Grant Thornton LLP as the Company's independent registered public accounting firm. We will also conduct an advisory vote to approve the compensation of the Company's named executive officers for 2023.

We follow the U.S. Securities and Exchange Commission rule that allows companies to furnish proxy materials to their stockholders over the Internet. We believe this expedites stockholders' receipt of proxy materials, lowers the annual meeting costs and conserves natural resources. Thus, we are mailing to many stockholders a Notice of Internet Availability of Proxy Materials ("Notice"), rather than copies of the Proxy Statement and our Annual Report to Stockholders for the fiscal year ended December 31, 2023. The Notice contains instructions on how to access the proxy materials online, vote online and obtain your copy of our proxy materials. The Notice or a full set of proxy materials will be mailed on or about June 13, 2024 to stockholders of record as of June 3, 2024, the record date for the Annual Meeting.

Your voice is very important. Regardless of whether you plan to participate in the Annual Meeting, I urge you to date, sign and return your proxy card, or use telephone or Internet voting prior to the meeting, so that your shares of common stock will be represented and voted at the meeting. We appreciate your continued confidence in the Company and your support for our strategy, and we look forward to your participation in the Annual Meeting on July 23, 2024.

Sincerely,

/s/ Christine M. Cournoyer

Christine M. Cournoyer Chair of the Board of Directors

Spok Holdings, Inc. Notice of 2024 Annual Meeting of Stockholders

| DATE AND TIME: | Tuesday, July 23, 2024, 10:00 a.m., Eastern Time |
|------------------------|--|
| PLACE: | Online at: www.virtualshareholdermeeting.com/SPOK2024 |
| ITEMS OF BUSINESS: | To elect six nominees as directors to the Board of Directors; To ratify the appointment of Grant Thornton LLP as our independent registered public accounting firm for the year ending December 31, 2024; To hold an advisory vote to approve 2023 named executive officer compensation ("Say-on-Pay"); and To transact such other business as may properly come before the meeting. |
| ATTENDANCE AND VOTING: | You are entitled to attend and vote at the virtual Annual Meeting if you were a stockholder of record as of the close of business on June 3, 2024, the record date, or you hold a valid proxy for the Annual Meeting. A complete list of such stockholders will be open to the examination of any stockholder for a period of ten days prior to the Annual Meeting for a purpose germane to the Annual Meeting at the Company's offices at 5911 Kingstowne Village Parkway, 6th Floor, Alexandria, Virginia 22315. Your proxy materials will contain a 16-digit number that must be used to gain access into the Annual Meeting. |
| INTERNET AVAILABILITY: | We are using the Internet as our primary means of furnishing proxy materials to most of our stockholders. Rather than sending our stockholders a paper copy of our proxy materials, we are sending them a Notice of Internet Availability of Proxy Materials ("Notice") with instructions for accessing the material and voting via the Internet. This Proxy Statement and our 2023 Annual Report to Stockholders are available free of charge at www.virtualshareholdermeeting.com/SPOK2024 or on our website, www.spok.com. |

We cordially invite you to participate in the Annual Meeting. Your participation is important regardless of the number of shares you own. Stockholders of record and beneficial owners will be able to vote their shares electronically at the Annual Meeting. Or you may vote prior to the Annual Meeting by telephone, through the Internet or by mailing your completed proxy card. For specific instructions on how to vote your shares, please refer to the section entitled "Questions and Answers About the Annual Meeting and Voting" starting on page <u>6</u> of the proxy statement.

By Order of the Board of Directors,

/s/Sharon Woods Keisling

Sharon Woods Keisling Corporate Secretary and Treasurer April 29, 2024 Alexandria, Virginia

Forward-Looking Statements

This proxy statement contains forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve risks and uncertainties that may cause the actual results of Spok Holdings, Inc. (the "Company," "we," "our" or "us") to be materially different from the future results expressed or implied by such forward-looking statements. Factors that could cause actual results to differ materially from those expectations include, but are not limited to, our ability to manage wireless network rationalization to lower our costs without causing disruption of service to our customers; our ability to retain key management personnel and to attract and retain talent within the organization; the productivity of our sales organization and our ability to deliver effective customer support; our ability to identify potential acquisitions, consummate and successfully integrate such acquisitions, and achieve the expected benefits of such acquisitions; economic conditions such as recessionary economic cycles, higher interest rates, inflation and higher levels of unemployment; risks related to our overall business strategy, including maximizing revenue and cash generation from our established businesses and returning capital to stockholders through dividends and repurchases of shares of our common stock; competition for our services and products from new technologies or those offered and/or developed from firms that are substantially larger and have much greater financial and human capital resources; continuing decline in the number of paging units we have in service with customers, commensurate with a continuing decline in our wireless revenue; our ability to address changing market conditions with new or revised software solutions; undetected defects, bugs, or security vulnerabilities in our products; our dependence on the U.S. healthcare industry; the sales cycle of our software solutions and services can run from six to eighteen months, making it difficult to plan for and meet our sales objectives and bookings on a steady basis quarter-to-quarter and year-to-year; our reliance on third-party vendors to supply us with wireless paging equipment; our ability to maintain successful relationships with our channel partners; our ability to protect our rights in intellectual property that we own and develop and the potential for litigation claiming intellectual property infringement by us; our use of open source software, third-party software and other intellectual property; the reliability of our networks and servers and our ability to prevent cyberattacks and other security issues and disruptions; our reliance on data centers and other systems and technologies provided by third parties, and technology systems and electronic networks supplied and managed by third parties; cyberattacks, data breaches or other compromises to our or our critical third parties' systems, data, products or services; our ability to realize the benefits associated with our deferred income tax assets; future impairments of our long-lived assets or goodwill; risks related to data privacy and protection-related laws and regulation; and our ability to manage changes related to regulation, including laws and regulations affecting hospitals and the healthcare industry generally, as well as other risks described from time to time in our periodic reports and other filings with the Securities and Exchange Commission ("SEC"). Although the Company believes the expectations reflected in the forward-looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be attained. The Company disclaims any intent or obligation to update any forward-looking statements. Certain statements contained in this proxy statement. particularly pertaining to our environmental, social and governance ("ESG") performance, goals, and initiatives, are subject to additional risks and uncertainties, including regarding gathering and verification of information and related methodological considerations; our ability to implement various initiatives under expected timeframes, cost, and complexity: our dependency on third parties to provide certain information and to comply with applicable laws and policies: and other unforeseen events or conditions. These factors, as well as others, may cause results to differ materially and adversely from those expressed in any of our forward-looking statements. Additionally, we may provide information herein that is not necessarily "material" under the federal securities laws for SEC reporting purposes, but that is informed by various ESG standards and frameworks (including standards for the measurement of underlying data), and the interests of various stakeholders. Much of this information is subject to assumptions, estimates or third-party information that is still evolving and subject to change. For example, our disclosures based on any standards may change due to revisions in framework requirements, availability of information, changes in our business or applicable government policies, or other factors, some of which may be beyond our control.

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PROXY STATEMENT SUMMARY

This summary highlights information about Spok Holdings, Inc. (the "Company," "Spok," "we," "our" or "us") and certain information contained elsewhere in this proxy statement ("Proxy Statement") for our 2024 Annual Meeting of Stockholders (the "Annual Meeting"). This summary does not contain all the information that you should consider in voting your shares and you should carefully read the entire Proxy Statement. Spok, Inc. is our operating subsidiary and is an indirect wholly owned subsidiary of Spok.

VOTING MATTERS AND BOARD OF DIRECTOR RECOMMENDATIONS

Our Board of Directors ("Board") unanimously recommends that you vote on the accompanying proxy card or by telephone or via the internet as set forth on the proxy card, as follows:

| | Proposal | Board Vote Recommendations | Page Reference |
|----|---|-----------------------------------|----------------|
| 1. | Election of Six Directors | FOR Each Nominee | <u>57</u> |
| 2. | Ratification of the Appointment of Independent Registered Public Accounting Firm | FOR | <u>61</u> |
| 3. | Advisory Vote to Approve Named Executive Officer Compensation for 2023 ("Say-on-Pay") | FOR | <u>62</u> |

BOARD OF DIRECTORS NOMINEES

You are being asked to vote on the following six nominees for director. The following table sets forth the names, ages as of April 1, 2024, and certain other information for the six nominees. Each director is elected annually by a majority of the votes cast. Further information about each nominee can be found starting on page <u>57</u>.

| | | Director | | |
|------------------------|-----|----------|--|-------------|
| Name | Age | Since | Principal Occupation | Independent |
| Dr. Bobbie Byrne | 56 | 2020 | EVP and Chief Information Officer, Advocate Health | Yes |
| Christine M. Cournoyer | 72 | 2020 | Former Chairperson and Chief Executive Officer of N-of- One, Inc. | Yes |
| Randy H. Hyun | 50 | 2021 | Chief Executive Officer, CarepathRx | Yes |
| | | | | |
| Vincent D. Kelly | 64 | 2004 | President and Chief Executive Officer, Spok Holdings, Inc. | No |
| Todd Stein | 46 | 2018 | Co-Investment Manager of Braeside Investments, LLC | Yes |
| Brett Shockley | 64 | 2020 | Chairman and Chief Executive Officer of Journey AI, Inc. | Yes |

CORPORATE GOVERNANCE HIGHLIGHTS

| Annual election of directors by majority of votes cast (in uncontested elections) Five of our six nominees for director are independent and two of our nominees are women Chair of the Board of Directors is an independent director All Board committees consist solely of independent directors Stock ownership guidelines for both directors and executive officers | stock Compensation "clawback" policy Comprehensive Code of Business Conduct and Ethics Strong pay-for-performance philosophy Regular executive sessions of independent directors |
|--|--|
|--|--|

In recognition of our governance practices, Institutional Shareholder Services (ISS) has given us a ranking of "1" under its Governance QualityScore rating system, and a "1" for Spok's "Shareholder Rights" (lower scores indicate lower risk).

STOCKHOLDER ENGAGEMENT

We value our stockholders' input and interact with our stockholders in a variety of ways. In 2023, our stockholder engagement included: 1) speaking with our largest stockholders throughout the year; 2) conducting quarterly reviews of our financial and operating results; 3) meeting individually with investors and other interested parties who requested meetings with management; 4) conducting an investor day presentation; and 5) presenting at multiple investor conferences. We welcome the opportunity to meet with stockholders. Our Investor Relations professional is the contact point for stockholder interaction with the Company. Stockholders can reach us at (952) 224-6096 or via email at al.galgano@spok.com.

COMPENSATION PROGRAM HIGHLIGHTS

- Reductions in base salary and total target compensation level for our Chief Executive Officer ("CEO") as well as a reduction in total target compensation level for our Chief Operating Officer ("COO").
- We set rigorous goals for the 2023 short-term incentive plan ("STIP") and paid awards based on achievement of these goals. We paid 2023 STIP awards above the incentive target for each named executive officer ("NEO"), primarily driven by the year-over-year increase in consolidated revenue and Spok Care Connect Suite ("CCS") Operations bookings of \$30.1 million, which was higher than target performance.
- The Company granted Restricted Stock Units ("RSUs") to selected executives in January 2023 under the Long-Term Incentive Plan ("LTIP"). The equity-based award is divided between time served with the Company (50% time-based) and achieving aggregate performance goals (50% performance-based) for the cumulative three-year period beginning January 1, 2023 and ending December 31, 2025.
- Stock ownership guidelines remain in effect for all executive officers, including NEOs.
- Policies prohibiting pledging and hedging of our stock remain in effect for all executive officers, including NEOs.
- Our "clawback" policy for recovery of compensation in certain circumstances was revised in 2023 to comply with new SEC and NASDAQ requirements.

KEY GOVERNANCE ELEMENTS IN OUR EXECUTIVE COMPENSATION PROGRAM

The following is a summary of specific elements of our 2023 executive compensation program designed to align the interests of our stockholders and executives:

| | ALIGNMENT WITH | STOC | KHOLDERS |
|---|--|------|--|
| | Pay-for-Performance | | Corporate Governance |
| • | We provide meaningful at-risk elements of <i>compensation</i> for executives that are <i>performance-based</i> . | • | We generally do not enter into individual executive compensation agreements. Only our CEO has an employment contract. |
| • | Equity-based LTIP awards for 2023 were in line with our peer groups and are 50% performance-based, 50% time-based and 100% <i>aligned with stockholder value.</i> | • | We devote significant time to strategic development and linkage of quantifiable results to executive compensation. |
| • | Actual realized total compensation is designed to fluctuate with, and be commensurate with, actual performance. | • | We maintain a <i>market-aligned</i> severance policy for executives upon a change in control. <i>No excise tax gross ups are</i> <i>provided to our executives.</i> |
| • | Short-term incentive awards for 2023 were 100% dependent upon our performance and are measured against objective <i>financial and operational metrics</i> that are intended to <i>link</i> either directly or indirectly <i>to the creation of value</i> for our stockholders. | • | The Compensation Committee uses an <i>independent</i> compensation consultant when seeking outside recommendations. |
| • | We balance growth and return objectives, top and bottom line objectives, and short- and long-term objectives to reward overall performance that does not over-emphasize a singular focus. | • | Our compensation programs are intended to not encourage imprudent risk-taking. |
| • | 50% of our long-term incentives for 2023 were delivered in the form of performance-based RSUs which vest only if pre-established quantifiable financial metrics are achieved over a multi-year period. | • | We maintain stock ownership guidelines for executive officers and non-employee directors. We also prohibit executive officers and directors from engaging in any form of hedging or pledging transactions involving our stock. |
| • | We review our pay-for-performance relationship on an annual basis. | • | We conduct a <i>stockholder outreach</i> program throughout the year. |
| | | • | We disclose our corporate performance goals and achievements relative to our STIP goals each year. |

Our Commitment to Corporate and Social Responsibility

Guided by our purpose and mindful of our stockholders, customers, communities and others whose trust we value, we are committed to establishing an industry-leading Corporate and Social Responsibility ("CSR") program. We believe sustainability is a key part of our business strategy. We bring the experience, collaboration, resilience, and courage to explore new opportunities to address relevant ESG issues to better manage risk and generate sustainable, long-term value for our stockholders, customers, healthcare partners and team members. Our Board recognizes the integral role that our corporate purpose and culture plays in the Company's long-term success, and we believe our ability to proactively manage relevant risks and opportunities demonstrates the effective leadership and government principles that investors desire.

The Nominating and Governance Committee has formal responsibility and oversight for environmental and social policies and programs and receives reporting on key ESG matters and initiatives. The Nominating and Governance Committee also has oversight over our ESG Committee, an internal working group on ESG that is co-chaired by executive leaders who report directly to the CEO and comprised of geographically diverse employees from multiple business units. The ESG Committee serves as the central oversight body for our ESG strategies to fulfill our ESG mission in serving customers, stockholders, employees and the communities we impact through effective and sustainable practices.

Spok's ESG policies, programs, and practice statements include the following:

- Environmental Management System
- Vendor Code of Conduct
- Vendor/Supplier Diversity Policy
- Enterprise Labor Rights Policy
- Conflict Minerals Policy
- Climate Policy
- Anti-Harassment and Non-Discrimination Policy
- Employee Handbook
- Annual ESG Report

Environmental Initiatives

The key components of our environmental initiatives include: strategically optimizing our real estate and facilities footprint; improving accessibility of our offices and the preservation of natural resources; empowering and educating our employees; monitoring vendors and suppliers and partnering with those who share our environmental values; producing ESG-focused products for clients, and serving as an ESG example for the public.

- We stock our office pantries with reusable or recyclable products.
- Our offices are located near public transportation or electric car charging stations.
- We have a longstanding practice of offering employees pre-tax public transportation allowances and subsidies.
- We emphasize our commitment to act as a responsible corporate citizen endeavoring to lessen our environmental impact and make our operations environmentally efficient.
- Our Green Working Team brings together employees who are passionate and knowledgeable about the environment and who want to make a difference in their office and community.
- We offer employee awareness training on ESG topics, such as supply chain, consumption, waste reduction/ recycling, travel and what employees can do to impact their community.
- We encourage suppliers to adopt sustainability and environmental practices in line with our published Vendor Code of Conduct.

To the extent practical, we expect our vendors to provide us with a reporting and transparency commitment related to sustainability and environmental impacts.

<u>Sustainability</u>

There is a growing need to manage climate risks globally. The Company embraces resource sustainability and environmental restoration as key methods for value creation. Our wireless and software solutions help our clients develop paperless processes that eliminate waste and benefit the economy and the environment. The Company's products and services and internal policies — ranging from our employees' ability to work remotely to proper handling, recovery, and recycling of electronic equipment (laptops, modems, transmitters, and batteries) — help our employees and customers use less energy, and therefore create fewer greenhouse gas emissions. To learn more about our sustainability efforts, please visit our Company website at <u>www.spok.com/about-spok/investor-relations/</u>. Information on the Company's website is not, and shall not be deemed to be a part of this Proxy Statement or incorporated into any other filings the Company makes with the SEC.

Diversity and Inclusion

Attracting, developing, and motivating the best people is critical to our success. We strive to create a working environment where employees feel respected and valued for their contributions. We have invested in a new employee recognition program and enhanced the ability for employees to set their own work objectives in line with the Company's goals.

We strive to provide an inspiring, impactful and dynamic experience to all of our employees. We invest in our employees to ensure we remain an employer of choice and to inspire leadership, creativity, execution and personal growth. In our daily work, we value and reward client focus, integrity, collaboration, expertise and accountability, and we reinforce these values by embedding them into our programs, policies and processes.

The Board, Nominating and Governance Committee, and management regularly engage in in-depth discussions, including discussions regarding the alignment of our culture with our corporate strategy, efforts to shape our corporate culture, succession planning, talent development, and our diversity and inclusion initiatives.

We have a Diversity and Inclusion Council, separate from our ESG Committee, made up of employees representing multiple business segments and various levels of seniority. The Council is committed to improving the understanding of how diversity, equity, and inclusion ("DEI") affect the accomplishment of Spok's core values. Being accountable to one another for our actions is a big part of who we are. The Council exists to increase awareness of DEI and to support leadership in optimizing the contributions of the Company. The Council champions the adoption and implementation of DEI goals and recommendations through the entire Company and provide education, training, and tools to all of our employees. The Council reports their activity to the ESG Committee so that it can be reported in our annual Sustainability Report.

Our human capital management strategy focuses on diversity and promoting an inclusive culture that respects all voices and reflects our core values. Recently, we developed a Corporate and Social Responsibility Policy that details this commitment. By taking an integrated approach that focuses on both opportunities and risks, we believe our evolving CSR strategy allows us to proactively address key reputational and operational risks that threaten the sustainability of our business.

Our solutions improve communications in critical situations, supporting organizations that save lives. It is why we believe strongly in being a good corporate citizen and promoting a company culture of giving back. Through volunteering, charitable fundraising, and other efforts, we provide support that improves people's lives and makes the world a better place. We have created a culture of giving back and are committed to keeping corporate responsibility a part of everyday work. Our success as a company results from the care and compassion of our team members who bring our culture to life each day. Our team members generously volunteer their time each year, making their communities stronger for everyone.

Corporate and Social Responsibility Engagement

As we consult with our employees, state and community leaders, sustainability professionals and labor and non-profit groups about ways to expand our CSR metrics and enhance our planning process, we continue to develop specific quantitative targets for sustainability goals, and intend to report the Company's progress toward meeting those goals.

Key CSR efforts include:

- Regular annual workforce training;
- Approved Vendor Certification program;
- Charitable contributions and partnerships with American Lung Association, American Red Cross and Alzheimer's Association;
- Donation drives for the military and first responders;
- Comprehensive corporate wellness program that includes confidential employee assistance counseling, promoting mental, physical, social, and financial health;
- Public safety briefings and workshops;
- Ongoing engagement on third-party CSR initiatives, including the Sustainability Accounting Standards, CEO Action for Diversity and Inclusion Pledge, Responsible Business Alliance Code of Conduct, Universal Declaration of Human Rights, ILO International Labor Standards, OECD Guidelines for Multinational Enterprises, and ISO and SA standards;
- Using environmentally preferred materials ("EPMs") where possible;
- · Reducing packaging volume to help lower transportation costs;
- · Recycling, refurbishing and/or reusing our products and materials;
- · Providing recycling information on product labels;
- Using environmentally friendly cleaning and personal care products; and
- · Reducing the volume of waste in landfills.

QUESTIONS AND ANSWERS ABOUT THE ANNUAL MEETING AND VOTING

1. WHY DID I RECEIVE THESE PROXY MATERIALS?

Our Board is soliciting your proxy. Your proxy will be voted at the Annual Meeting on July 23, 2024, at 10:00 a.m. Eastern Time and at any adjournment(s) or postponement(s) of such meeting. All properly executed written proxies and all properly completed proxies submitted by telephone or by the Internet that are delivered pursuant to this solicitation will be voted at the Annual Meeting in accordance with the directions given in the proxy, unless the proxy is revoked before completion of voting at such meeting.

2. WHAT IS THE RECORD DATE AND WHAT DOES IT MEAN?

The Record Date for the Annual Meeting is June 3, 2024. Only stockholders as of the close of business on the Record Date will be entitled to vote and attend the Annual Meeting. On April 1, 2024, there were 20,245,682 shares of our common stock outstanding. Holders of our common stock are entitled to one vote for each share held of record on all matters submitted to a vote of stockholders.

3. WHAT IS THE DIFFERENCE BETWEEN A STOCKHOLDER OF RECORD AND A STOCKHOLDER WHO HOLDS STOCK IN STREET NAME?

If your shares of stock are registered in your name on the books and records of our transfer agent, you are the stockholder of record. If your shares of stock are held for you in the name of your broker, bank or other nominee, your shares are held in street name. The answer to Question 9, below, describes brokers' discretionary voting authority and when your broker, bank or other nominee is permitted to vote your shares of stock without instructions from you.

It is important that you vote your shares if you are a stockholder of record and, if you hold shares in street name, that you provide appropriate voting instructions to your broker, bank or other nominee as discussed in the answer to Question 9.

4. WHAT ARE THE DIFFERENT METHODS THAT I CAN USE TO VOTE MY SHARES OF COMMON STOCK?

By Telephone or Internet: All stockholders of record may vote their shares of common stock by touch-tone telephone using the telephone number on the proxy card or Notice of Internet Availability of Proxy Materials ("Notice") (within the United States, U.S. territories and Canada, there is no charge for the call), or by the Internet, using the procedures and instructions described on the proxy card or Notice and other enclosures. Street name holders may vote by telephone or the Internet if their brokers, banks or other nominees make those methods available. If that is the case, each broker, bank or other nominee will enclose instructions along with the Notice or proxy materials received from the Company. The telephone and Internet voting procedures, including the use of control numbers, are designed to authenticate stockholders' identities, to allow stockholders to vote their shares and to confirm that their instructions have been properly recorded.

In Writing: All stockholders also may vote by mailing their completed and signed proxy card (in the case of stockholders of record) or their completed and signed voting instruction form (in the case of street name holders).

Annual Meeting: This year, the Annual Meeting will be held entirely online to allow greater participation. Stockholders may participate in the Annual Meeting by visiting the following website:

www.virtualshareholdermeeting.com/SPOK2024

To participate in the Annual Meeting, you will need the 16-digit control number included in your Notice, on your proxy card or on the instructions that accompanied your proxy materials.

Shares held in your name as the stockholder of record may be voted electronically during the Annual Meeting. Shares for which you are the beneficial owner but not the stockholder of record also may be voted electronically during the Annual Meeting.

Even if you plan to participate in the online Annual Meeting, we recommend that you also vote by proxy as described above so that your vote will be counted if you later decide not to participate in the Annual Meeting.

5. WHAT ITEMS WILL BE VOTED ON AT THE ANNUAL MEETING?

| Proposal | Board Recommendation and Voting Requirement |
|---|--|
| Proposal 1 – Election of Directors (page <u>57</u>) | Board Recommendation The Board recommends a vote "FOR" each of the nominees named in the Proxy Statement. |
| | <u>Voting Requirement</u> Directors will be elected by a majority of the votes cast. Thus, a nominee will be elected if the votes cast "FOR" the nominee exceed the votes cast "AGAINST" the nominee. |
| | If for any unforeseen reason, a nominee is unable or unwilling to serve, the proxies may be voted for the balance of those nominees named and for any substitute nominee designated by the present Board or the proxy holders to fill such vacancy, or for the balance of those nominees named without nomination of a substitute, or the Board may be reduced in accordance with our Bylaws. Each of the nominees for director has consented to stand for election, and the Board has no reason to believe that any of the persons nominated will be unable or unwilling to serve as a director if elected. |
| Proposal 2 – Ratification of Appointment of Independent Registered Public Accounting Firm (page <u>61</u>) | Board Recommendation The Board recommends a vote "FOR" this proposal. <u>Voting Requirement</u> The ratification of the appointment of the independent registered public accounting firm requires a majority of the votes cast. Thus, the selection will be ratified if the votes cast "FOR" exceed the votes cast "AGAINST." |
| Proposal 3 – Advisory Vote to Approve Named Executive Officer Compensation ("Say-on-Pay") (page <u>62</u>) | Board Recommendation The Board recommends a vote "FOR" this proposal.Voting Requirement The advisory approval of the compensation of the Company's named executive officers requires a majority of the votes cast. Thus, the compensation of the Company's named executive officers will be approved on an advisory basis if the votes cast "FOR" exceed the votes cast "AGAINST." This vote is not binding upon the Company, the Board or the Compensation Committee. Nevertheless, the Compensation Committee values the opinions expressed by stockholders in their vote on this proposal and will consider the outcome of the vote when making future compensation decisions for the Company's named executive officers. |

6. WHO COUNTS THE VOTES?

We will continue, as we have for many years, to retain an independent tabulator to receive and tabulate the proxies and independent inspectors of election to certify the results. This year the tabulator will be Broadridge Financial Solutions.

7. WHAT IF A STOCKHOLDER DOES NOT SPECIFY A CHOICE FOR A MATTER WHEN RETURNING A PROXY?

Stockholders should specify their voting choice for each matter on the accompanying proxy. If no specific choice is made for one or more matters, proxies that are signed and returned will be voted "FOR" the election of each of the six nominees for director; "FOR" the ratification of the appointment of Grant Thornton LLP ("Grant Thornton") as our independent registered public accounting firm for the year ending December 31, 2024; and "FOR" the advisory vote to approve the compensation of the Company's named executive officers ("Say-on-Pay").

8. WHAT DOES IT MEAN IF I RECEIVE MORE THAN ONE PROXY CARD?

It means that you have multiple accounts with brokers and/or our transfer agent. Please vote all of these shares.

We recommend that you contact your broker and/or our transfer agent to consolidate as many accounts as possible under the same name and address. Our transfer agent is Computershare Trust Company, N.A. Computershare's address is P.O. Box 43078, Providence, Rhode Island 02940-3078. You can reach Computershare at 1-800-442-0077 (from within the United States or Canada) or 1-781-575-3572 (from outside the United States or Canada).

9. WILL MY SHARES BE VOTED IF I DO NOT PROVIDE MY PROXY?

Stockholders of Record: If you are a stockholder of record (see Question 3), your shares will not be voted if you do not provide your proxy unless you vote online during the Annual Meeting. We therefore encourage you, regardless of whether you plan to participate in the Annual Meeting, to sign and return your proxy card, or use telephone or Internet voting prior to such meeting, so that your shares of common stock will be represented and voted at the Annual Meeting.

Street Name Holders: If your shares are held in street name (see Question 3) and you do not provide your voting instruction form to your bank, broker or other nominee, your shares may be voted by your broker, bank or other nominee, but <u>only</u> under certain circumstances. Specifically, under stock exchange rules, shares held in the name of your broker, bank or other nominee may be voted by your broker, bank or other nominee on certain "routine" matters if you do not provide voting instructions. Only the ratification of the appointment of Grant Thornton LLP as the Company's independent registered public accounting firm is considered a "routine" matter for which brokers, banks or other nominees may vote uninstructed shares. The other proposals to be voted on at the Annual Meeting (specifically, the election of director nominees and the advisory vote to approve the compensation of the Company's named executive officers) are <u>not</u> considered "routine" under stock exchange rules, so the broker, bank or other nominee cannot vote your shares on <u>any</u> of these proposals unless you provide to the broker, bank or other nominee voting instructions for each of these matters. If you do not provide voting instructions on a non-routine matter, your shares will not be voted on the matter, which is referred to as a "broker non-vote."

OUR BOARD STRONGLY URGES YOU TO SUBMIT YOUR PROXY CARD SO THAT YOUR SHARES MAY BE VOTED AT THE ANNUAL MEETING.

10. ARE ABSTENTIONS AND BROKER NON-VOTES COUNTED?

Abstentions and broker non-votes will be included in determining the presence of a quorum, but will not be included in the totals of votes cast and will not otherwise affect the outcome of the vote at the Annual Meeting. Broker non-votes are described more particularly in Question 9 above.

11. HOW CAN I REVOKE A PROXY?

You can revoke a proxy before the completion of voting at the Annual Meeting by:

- (a) giving written notice to the Corporate Secretary of the Company;
- (b) delivering a later-dated proxy; or
- (c) voting online during the Annual Meeting.

Attendance and participation in the Annual Meeting without voting will NOT cause your previously granted proxy to be revoked. To revoke your previously granted proxy, you must use one of the methods listed above. For shares you held beneficially in the name of a broker, bank or other nominee, you may change your vote by submitting new voting instructions to your broker, bank or nominee, or by attending the Annual Meeting and voting your shares online during such meeting.

If your shares are held in street name (i.e., held of record by a broker, bank or other nominee) and you wish to revoke a proxy, you should contact your broker, bank, or other nominee and follow its procedures for changing your voting instructions. You also may revoke your proxy by attending the Annual Meeting and voting your shares online during such meeting.

12. WHO WILL PAY THE COST OF THIS PROXY SOLICITATION?

The cost of this solicitation of proxies will be paid by the Company. In addition to the use of mail, some of the officers and regular employees of the Company may solicit proxies by telephone and will request brokerage houses, banks, and other custodians, nominees and fiduciaries to forward soliciting material to the beneficial owners of common stock held of record by such persons. The Company will reimburse such persons for expenses incurred in forwarding such soliciting material. It is contemplated that additional solicitation of proxies will be made in the same manner under the engagement and direction of Broadridge Investor Communication Solutions, Inc. ("Broadridge") at an anticipated cost of \$24,000, plus reimbursement of out of pocket expenses. The Broadridge cost includes support for the virtual Annual Meeting.

13. HOW CAN I ATTEND THE ANNUAL MEETING?

The Annual Meeting will be a completely virtual meeting of stockholders, which will be conducted via live webcast. You are entitled to participate in the Annual Meeting only if you are a holder or joint holder of Spok common stock as of the close of business on June 3, 2024, or you hold a valid proxy for the Annual Meeting.

You will be able to attend the Annual Meeting online and submit your questions by visiting www.virtualshareholdermeeting.com/SPOK2024. You also will be able to vote your shares electronically at the Annual Meeting.

To participate in the Annual Meeting, you will need the 16-digit control number included in your Notice, on your proxy card or on the instructions that accompanied your proxy materials.

The meeting webcast will begin promptly at 10:00 a.m., Eastern Time. We encourage you to access the meeting prior to the start time. Online check-in will begin at 9:30 a.m. Eastern Time, and you should allow ample time for the check-in procedures.

14. WHY IS THE COMPANY USING A VIRTUAL MEETING?

Hosting a virtual meeting will enable increased stockholder attendance and participation since stockholders can participate from any location around the world while also providing improved communication and cost savings for our stockholders and the Company.

You will be able to attend the Annual Meeting online and submit your questions by visiting www.virtualshareholdermeeting.com/SPOK2024. You also will be able to vote your shares electronically at the Annual Meeting.

15. WHAT IF DURING THE CHECK-IN TIME OR DURING THE ANNUAL MEETING I HAVE TECHNICAL DIFFICULTIES OR TROUBLE ACCESSING THE VIRTUAL MEETING WEBSITE?

We will have technicians ready to assist you with any technical difficulties you may have accessing the virtual meeting website. If you encounter any difficulties accessing the virtual meeting website during the check-in or meeting time, please call:

1 (800) 586-1548 (U.S.) 1 (303) 562-9288 (International)

16. HOW MANY VOTES MUST BE PRESENT TO HOLD THE ANNUAL MEETING?

Your shares are counted as present at the meeting if you attend the meeting and vote online or if you properly return a proxy or voting instructions by Internet, telephone or mail. In order for us to conduct our meeting, a majority of the shares of common stock issued and outstanding and entitled to vote must be present online or by proxy at the meeting. This is referred to as a quorum. Abstentions and shares of record held by a broker, bank or other nominee ('broker shares") that are voted on any matter are included in determining the number of shares present. Broker shares that are not voted on any matter will not be included in determining whether a quorum is present.

17. WHAT IF A QUORUM IS NOT PRESENT AT THE MEETING?

If a quorum is not present at the scheduled time of the Annual Meeting, then either an officer of the Company or the stockholders by vote of the holders of a majority of the stock present or represented by proxy at the Annual Meeting are authorized by our Bylaws to adjourn the Annual Meeting until a quorum is present or represented.

18. WHAT HAPPENS IF ADDITIONAL MATTERS ARE PRESENTED AT THE ANNUAL MEETING?

Other than the items of business described in this Proxy Statement, we are not aware of any other business to be acted upon at the Annual Meeting. If you grant a proxy, the persons named as proxy holders, Vincent D. Kelly and Michael W. Wallace, will have the discretion to vote your shares on any additional matters properly presented for a vote at the Annual Meeting. If for any unforeseen reason any of the nominees named in this Proxy Statement is not available as a candidate for director, the persons named as proxy holders will vote your proxy for such other candidate or candidates as may be nominated by the Board.

19. WHERE CAN I FIND THE VOTING RESULTS OF THE ANNUAL MEETING?

We intend to announce preliminary voting results at the Annual Meeting and publish final results in a Current Report on Form 8-K to be filed with the SEC within four business days of the Annual Meeting or in our Quarterly Report on Form 10-Q if filed within four business days of the Annual Meeting.

BOARD OF DIRECTORS AND GOVERNANCE MATTERS

BOARD LEADERSHIP STRUCTURE

The business of the Company is managed under the direction of the Board, whose members are elected annually by the Company's stockholders. The Board is responsible for leading the Company by exercising its business judgment to act in what each director reasonably believes to be in the best interests of the Company and its stockholders, while engaging in active and independent oversight of the management of the Company's business. The Board has segregated the positions of Chair of the Board and CEO since the Company's inception in 2004. The position of Chair of the Board has been filled by an independent director. The Board believes that segregation of these positions has allowed the CEO to focus on managing our day-to-day activities within the parameters established by the Board. The Board believes this structure has served the stockholders well by ensuring the development and implementation of our strategies in the healthcare communications market.

As Chairman of the Board, Ms. Cournoyer assumes key duties to ensure effectiveness and collaboration in all aspects of the Board's design and operation. In addition, the Chairman of the Board performs the following duties:

- Chairs all regular sessions of the Board and manages the overall Board process;
- Leads the Board in anticipating and responding to crises and calls special meetings for the consideration of risk oversight and other matters;
- Oversees and monitors Board engagement and participation of all directors;
- · Assists with director onboarding and orientation programs;
- Models culture, philosophy, inclusivity, and values expected of all directors;
- · Encourages open communication and collaboration of all directors and management;
- Represents the Board on occasions where it is important for the Board to respond on matters independently from the Company's management team;
- Provides guidance and direction to the CEO and management team;
- Engages with stockholders, as may be needed, through verbal or written communications.

BOARD RESPONSIBILITY, COMPOSITION AND MEETINGS

The primary responsibility of our Board is to foster the long-term success of the Company and, in turn, to oversee the generation of long-term stockholder value. In fulfilling this role, each director must exercise his or her good faith business judgment of the best interests of the Company. The Board has responsibility for establishing broad corporate policies, setting strategic direction and overseeing management, who are responsible for the day-to-day operations of the Company.

Directors are elected annually at each annual meeting to serve until the next annual meeting and until their successors are duly elected and qualified, subject to their earlier death, resignation or removal. Each of the six nominees currently serves as a director, and was elected by the stockholders at the 2023 Annual Meeting of Stockholders. Biographical information and qualifications of the nominees for director are included under "Proposal 1 – Election of Directors" on page <u>57</u>.

The Board holds regular meetings each quarter, and special meetings are held when necessary. The Board's organizational meeting follows the annual meeting of stockholders. Each year, one of the Board meetings is devoted primarily to reviewing the Company's long-range plan. The Board held four meetings in 2023. The Board meets in executive session at every Board meeting. Directors are expected to attend the Board meetings, the annual meeting of stockholders and meetings of committees of the Board on which they serve, with the understanding that, on occasion, a director may be unable to attend a meeting. Each director attended at least 75% of the aggregate of the total number of meetings of the Board and all committees of the board on which he or she served (during the periods that he or she served). All directors attended the 2023 Annual Meeting of Stockholders.

GOVERNANCE GUIDELINES, POLICIES AND CODES

The Board has adopted Corporate Governance Guidelines that may be found on our website at www.spok.com/meetspok/investor-relations. In addition, the Board has adopted a Code of Business Conduct and Ethics (the "Code") that applies to all our directors, officers and employees, including the CEO and Chief Financial Officer ("CFO"). The Code may be found on our website www.spok.com/meet-spok/investor-relations. During 2023, we did not request a waiver of the Code and did not grant any such waivers. Should any amendment or waiver become necessary, we intend to post such amendments to or waivers from the Code (to the extent applicable to the Company's directors, principal executive officer, principal financial officer or principal accounting officer) on our website www.spok.com/meet-spok/investor-relations. *Information on the Company's website is not, and shall not be deemed to be a part of this Proxy Statement or incorporated into any other filings the Company makes with the SEC.*

BOARD'S RISK OVERSIGHT ROLE

Our primary risks consist of managing our business profitably during the continued transition of declining wireless revenues and subscribers and profitably expanding our software revenues and bookings. In general, the Board, as a whole and at the committee level, oversees our risk management activities. The Board annually reviews management's long-range plan and the annual budget that results from the strategic planning process. Using that information, the Compensation Committee establishes both the short-term and long-term compensation programs along with the performance criteria that apply to all executives of the Company (including the NEOs). These compensation programs are discussed and ratified by the Board. The compensation programs are designed to focus management on the performance metrics that we expect will drive profitability in our business and long-term stockholder value. See "Compensation Discussion and Analysis - Executive Compensation Design" for additional information regarding risk management related to the Company's compensation policies and procedures. The Board receives periodic updates from management on the status of our business and performance (including updates outside of the normal Board meetings). Finally, as noted below, the Board is assisted by the Audit Committee in fulfilling its responsibility for oversight of the quality and integrity of our accounting, auditing and financial reporting practices and for its oversight of the risks arising from related-party transactions. Thus, in performing its risk oversight, the Board establishes the performance metrics, monitors on a timely basis the achievement of those performance metrics, and oversees the mechanisms that report those performance metrics. We also have a Chief Compliance Officer, who is also the Company's Vice President of Human Resources and Administration. Our Chief Compliance Officer reports directly to our CEO and attends all meetings of our Board and Audit Committee.

Cybersecurity and Privacy Risk

Protecting the privacy of customer information and the security of our systems and networks is a top priority at Spok. The Board is committed to maintaining strong and meaningful privacy and security protections for our customers' and the Company's information. The Audit Committee is responsible for overseeing Spok's cybersecurity and other information technology. In keeping with the Company's high standards for cybersecurity, the Audit Committee receives regular reporting from executive management on our cybersecurity risks and, as necessary, updates on cybersecurity incidents.

COMMITTEES OF THE BOARD OF DIRECTORS

committees.

The Board has established various separately designated standing committees to assist it with performance of its responsibilities. The Board designates the members of these committees and the committee chairs annually at its organizational meeting, which typically follows the annual meeting of stockholders, based on the recommendations of the Nominating and Governance Committee. The Chair of each committee works with Company management to develop the agenda for that committee and determine the frequency and length of committee meetings. After each meeting, each committee provides a full report to the Board.

The Board has adopted written charters for each of these committees. These charters are available on the Company's website at www.spok.com/meet-spok/investor-relations. The following table summarizes the primary responsibilities of the committees:

| Committee | Primary Responsibilities | | |
|--|--|--|--|
| Audit The Audit Committee assists the Board in its oversight of the integrity of the Company's statements and financial reporting processes and systems of internal control; the qual independence and performance of the Company's independent registered public account the internal auditors and the internal audit function and the Company's compliance with regulatory requirements. The Audit Committee also oversees the policies, controls and pr that Spok management has put in place to identify, manage and mitigate risks recybersecurity, privacy and disaster recovery and prepares the Audit Committee Report resister SEC rules. See pages <u>19</u> and <u>20</u> for further matters related to the Audit Committee, increport for the year ended December 31, 2023. | | | |
| Compensation | The Compensation Committee determines, reviews and approves the compensation of all executive officers (including NEOs), including salary, annual short-term incentive awards and long-term incentive awards. The Compensation Committee reviews director compensation and recommends changes in compensation to the Board. In addition, the Compensation Committee evaluates the design and effectiveness of the Company's incentive programs. See pages 21 through 23 for further matters related to the Compensation Committee, including a discussion of its procedures and its report on the Compensation Discussion and Analysis appearing on pages 25 through 40. The Compensation Committee also prepares the Compensation Committee Report required by SEC rules. | | |
| Nominating and Governance | The Nominating and Governance Committee identifies individuals qualified to become Board members consistent with the criteria established by the Board, which are described in the Company's Corporate Governance Guidelines, and recommends a slate of nominees for election at each annual meeting of stockholders; makes recommendations to the Board concerning the appropriate size, function, needs and composition of the Board and its committees; oversees and advises the Board on ESG matters, including the development of recommendations to the Board on the Company's ESG Guidelines; and oversees the self-evaluation process of the Board and its | | |

The following table sets forth the current members of each committee, currently consisting only of non-executive directors, and the number of meetings held during 2023:

| Directors | Audit ⁽¹⁾ | Compensation ⁽²⁾ | Nominating and Governance ⁽³⁾ |
|---------------------------------------|----------------------|-----------------------------|--|
| Dr. Bobbie Byrne | Member | Member | Member |
| Christine M. Cournoyer ⁽⁴⁾ | | | Chair |
| Randy Hyun | Member | Chair | |
| Brett Shockley | Member | Member | Member |
| Todd Stein | Chair | | |
| 2023 Meetings | 4 | 3 | 1 |

- (1) The Audit Committee consists entirely of non-executive directors, all of whom the Board has determined are independent within the meaning of the listing standards of NASDAQ and Rule 10A-3 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Board has determined that all members of the Audit Committee are financially literate and that Todd Stein is an "audit committee financial expert" within the meaning set forth in SEC regulations.
- (2) The Compensation Committee consists entirely of non-executive directors, all of whom the Board has determined are independent within the meaning of the listing standards of NASDAQ, are non-employee directors for the purposes of Rule 16b-3 of the Exchange Act, and satisfy the requirements of Internal Revenue Code Section 162(m) for outside directors.
- (3) The Nominating and Governance Committee consists entirely of non-executive directors, all of whom the Board has determined are independent within the meaning of the listing standards of NASDAQ.
- (4) Chair of the Board of Directors.

DIRECTORS

Process for Nominating Directors

The Nominating and Governance Committee is responsible for identifying and evaluating nominees for director and for recommending to the Board a slate of nominees for election at the annual meeting of stockholders.

In identifying potential candidates for Board membership, the Nominating and Governance Committee relies on suggestions and recommendations from directors, management, stockholders and others, including from time to time executive search and board advisory firms. The Nominating and Governance Committee has the sole authority to retain, compensate and terminate any search firm or firms to be used in connection with the identification and assessment of director candidates.

The Nominating and Governance Committee considers proposed nominees whose names are submitted to it by stockholders in the same manner as all other director candidates; however, it does not have a formal process for that consideration. We have not adopted a formal process because we believe that an informal consideration process has served stockholders well. The Nominating and Governance Committee intends to review periodically whether a more formal policy should be adopted. If a stockholder wishes to suggest a proposed name for the Nominating and Governance Committee's consideration, the name of that nominee and related personal information should be forwarded to the Nominating and Governance Committee, in care of our Secretary, at least six months before the next annual meeting of stockholders to ensure time for meaningful consideration by the Nominating and Governance Committee. The approach for nominating directors is the same regardless if the nominees are submitted to the Nominating and Governance committee by stockholders or if the nominees are recommended by the Company or the Board. The Company's Bylaws set forth the procedures and the timeline that a stockholder must follow to nominate directors (see "Stockholder Proposals and Company Documents" on page <u>66</u>).

The current composition of our Board is discussed under "Board Responsibility, Composition and Meetings" on page <u>11</u>. Biographical information and qualifications of the nominees for director are included under "Proposal 1-Election of Directors" on page <u>57</u>.

Director Qualifications and Board Diversity

The Nominating and Governance Committee considers Board candidates based upon various criteria, such as skills, knowledge, perspective, broad business judgment and leadership, relevant specific industry or regulatory affairs knowledge, business creativity and vision, experience and any other factors appropriate in the context of an assessment of the Nominating and Governance Committee's understanding of the needs of the Board at that time. In addition, the Nominating and Governance Committee considers whether the individual satisfies criteria for independence, as may be required by applicable regulations, and personal integrity and judgment. Accordingly, the Board seeks to attract and retain highly qualified directors who have sufficient time to attend to their substantial duties and responsibilities to our Company.

The Nominating and Governance Committee is focused on diversity, and as part of its review of Board candidates, the Nominating and Governance Committee considers diversity in the context of age, business experience, knowledge and perspective from other fields or industries such as investment banking, manufacturing, professional services, government services or consulting, among others. This consideration is included as part of the overall decision on the candidates for the Board.

Board Diversity Matrix

The following table represents the Board Diversity Matrix as of December 31, 2023:

| Board Size: | | | | |
|---|--------|------|------------|-------------------------------|
| Total Number of Directors | 6 | | | |
| Part I: Gender Identity | Female | Male | Non-Binary | Did not Disclose Gender |
| Directors | 2 | 4 | — | |
| Part II: Demographic Background | | | | |
| African American or Black | | _ | — | _ |
| Alaskan Native or Native American | — | — | — | — |
| Asian | | 1 | — | _ |
| Hispanic or Latinx | | _ | — | _ |
| Native Hawaiian or Pacific Islander | | _ | — | _ |
| White | 2 | 3 | | |
| Two or More Races or Ethnicities | | | | |
| LGBTQ+ | | | | |
| Did Not Disclose Demographic Background | _ | | | |

Under "Proposal 1 – Election of Directors," we provide our overview of each nominee's principal occupation, business experience and other directorships, together with the key attributes, experience and skills considered by the Nominating and Governance Committee and the Board as relevant to achieving the Company's strategic direction and overseeing its operations.

Director Independence Determinations

The NASDAQ corporate governance rules require that a majority of the Board be independent. No director qualifies as independent unless the Board determines that the director has no direct or indirect material relationship with the Company. In assessing the independence of its members, the Board examined the commercial, industrial, banking, consulting, legal, accounting, charitable and familial relationships of each member. The Board's inquiry extended to both direct and indirect relationships with our Company. Based upon both detailed written submissions by members of the Board and discussions regarding the facts and circumstances pertaining to each member, considered in the context of applicable NASDAQ corporate governance rules, the Board has determined that all of our current directors are independent, with the exception of Mr. Kelly, our CEO. In making these independence determinations, the Board also reviewed Dr. Byrne's relationship with Advocate Health, as discussed below.

Compensation of Directors

The Company's philosophy is to provide competitive compensation necessary to attract and retain highly qualified nonexecutive directors, while also ensuring that non-executive directors' interests are strongly aligned with those of our stockholders. Directors who are full-time employees of the Company (currently, only Mr. Kelly) receive no additional compensation for service as a director.

The Compensation Committee periodically reviews the competitiveness of director compensation, considers the appropriateness of the form and amount of director compensation and makes recommendations to the Board concerning such compensation with a view toward attracting and retaining qualified directors.

Our director compensation program provides that each non-executive director will receive an award of restricted shares of common stock ("restricted stock") quarterly based upon the closing price per share of our common stock at the end of each quarter and an annual retainer paid in the form of cash compensation quarterly. The restricted stock will vest on the earlier of a change in control of the Company or one year from the date of grant.

During 2023, the Compensation Committee engaged AON to evaluate the non-executive directors' compensation. Based on the evaluation performed, AON presented analysis to the Compensation Committee, reflecting that our non-executive director compensation levels fell below the median peer group level and proposed changes to the compensation. These changes to the compensation were reviewed and approved by the Compensation Committee with an effective date of October 1, 2023.

Prior to the fourth quarter of 2023, each non-executive director received \$60,000 (annualized) of restricted stock per year, (\$70,000 for the Chair of the Audit Committee). For the fourth quarter of 2023, the director compensation program increased grants of restricted stock to \$100,000 (annualized) per year for each non-executive director.

In addition, the non-executive directors were entitled to an annual retainer paid in the form of cash compensation of \$45,000 per year (\$55,000 for the Chair of the Audit Committee), also payable quarterly. Beginning with the fourth quarter of 2023, the cash retainer fees were adjusted to the following, payable quarterly:

- Non-executive directors each receives an annual cash retainer of \$45,000;
- Chair of Board receives an additional annual cash retainer of \$45,000;
- Members of our Audit Committee each receives an annual cash retainer of \$10,000, and the committee chair receives \$20,000;
- Members of our Compensation Committee each receives an annual cash retainer of \$6,000, and the committee chair receives \$12,000; and
- Members of Nominating and Governance Committee each receives an annual cash retainer of \$4,000, and the committee chairs receive \$8,000.

The following table sets forth the compensation earned by the non-executive directors for the year ended December 31, 2023:

| Directors | Fees Earned or Paid in Cash (\$) | Stock Award (\$) ⁽¹⁾ | Total (\$) |
|------------------------|----------------------------------|---------------------------------|------------|
| Dr. Bobbie Byrne | 50,000 | 70,000 | 120,000 |
| Christine M. Cournoyer | 58,250 | 70,000 | 128,250 |
| Randy Hyun | 50,500 | 70,000 | 120,500 |
| Brett Shockley | 50,000 | 70,000 | 120,000 |
| Todd Stein | 57,500 | 77,500 | 135,000 |

(1) Amounts shown reflect the grant date fair value of annual restricted stock awards as determined under FASB ASC Topic 718.

The non-executive directors were reimbursed for reasonable out-of-pocket Board-related expenses incurred. No other annual fees were paid to these non-executive directors.

As of December 31, 2023, our non-executive directors had the following number of DSUs and shares of restricted stock outstanding:

| Directors | DSUs (#) | Restricted Stock (#) | |
|------------------------|----------|----------------------|--|
| Dr. Bobbie Byrne | 5,637 | 6,194 | |
| Christine M. Cournoyer | 5,637 | 6,194 | |
| Randy Hyun | _ | 6,194 | |
| Brett Shockley | _ | 6,194 | |
| Todd Stein | _ | 6,934 | |

Non-Executive Director Compensation Actions for 2024

As noted above, AON had performed the compensation analysis for our non-executive director compensation levels, which had remained unchanged since July of 2013. Based on the evaluation and considering the compensation level paid by our peer group, changes were made to the compensation effective October 1, 2023, which are expected to remain in effect for 2024. Based on AON's analysis, the updated compensation levels are in-line with the median compensation level paid by our peer group.

Stock Ownership Guidelines for Non-Executive Directors and Prohibitions on Pledging and Hedging

The Board believes that stock ownership guidelines further align the interests of directors with those of the Company's stockholders. For 2023, the non-executive directors were required to hold shares of common stock and/or restricted stock equal to \$135,000 for each non-executive director and \$165,000 for the Chair of the Audit Committee (calculated as three times the annual cash fee) as measured on June 30 of each year. All non-executive directors will have a three-year grace period to reach the ownership threshold. All non-executive directors have met the stock ownership guidelines as of December 31, 2023.

Our non-executive directors each remained committed to holding a meaningful ownership interest in the Company. The Company's non-executive directors are not permitted to engage in hedging activities with respect to our stock and are not permitted to pledge their shares of our stock.

Board Tenure

The Nominating and Governance Committee, as part of its evaluation of nominees to the Board, reviewed the tenure of each nominee. Of the five independent nominees, the longest tenured independent director joined the Board in 2018, and at the time of the Annual Meeting, the average tenure of the five independent nominees will be less than five years. The Nominating and Governance Committee considered the Company's strategic business plan. These nominees understand how the Company's strategies and operations have evolved to support a renewed focus on the existing software and wireless businesses. The Nominating and Governance Committee believes that these nominees have a unique perspective regarding the Company's business strategy that would best provide long-term stockholder value. Based on

this evaluation, the Nominating and Governance Committee believes that the six nominees should be elected as directors. The Nominating and Governance Committee will continue to evaluate Board composition annually and make its annual nominations accordingly.

Annual Performance Evaluation

The Chair of the Nominating and Governance Committee oversees an annual Board evaluation process. The process consists of individual interviews and detailed assessments, addressing such topics as Board composition and independence; the oversight of Company strategy; individual director engagement and performance; the quality of Board information and communication; director skills, expertise and education; as well as the performance and composition of individual Board committees. Additionally, each director is asked to comment on the Board's overall effectiveness, including the identification of areas of improvement. Based on the results of this detailed evaluation, plus additional input received throughout the year, appropriate steps are taken to ensure that the Board is adhering to best-in-class governance standards. The Company's annual evaluation supported the Nominating and Governance Committee's nomination of six current directors as nominees for re-election at this year's Annual Meeting.

Stockholders' Communications

We have not developed a formal process by which stockholders communicate directly to the Board. An informal process, in which stockholder communications directed to the Board are received by the Secretary and the communications (or summaries thereof) are provided to the Board, has served the Board's and the stockholders' needs well. All communications received are immediately communicated electronically to the Board, Committee Chairman, or the specified individual directors, where appropriate. Responses, if appropriate, to these communications may come from the Secretary or a Board member. Accordingly, any communications to the Board should be addressed to the Board and sent in care of our Secretary at the following address: Spok Holdings, Inc., c/o Secretary, 5911 Kingstowne Village Parkway, 6th Floor, Alexandria, Virginia 22315.

AUDIT COMMITTEE REPORT

To our Stockholders:

In accordance with its written charter adopted by the Board of Directors ("Board"), the Audit Committee assists the Board in fulfilling its responsibility for oversight of the quality and integrity of the Company's accounting, auditing and financial reporting practices. The Audit Committee oversees the financial reporting process on behalf of the Board.

Management is responsible for the preparation of the Company's financial statements and financial reporting process, including the system of internal controls. Grant Thornton LLP (the "auditor") is responsible for expressing an opinion on the conformity of those audited financial statements with accounting principles generally accepted in the United States of America and on the effectiveness of the Company's internal control over financial reporting.

In discharging its oversight responsibility, the Audit Committee reviewed and discussed with management and the auditor the audited financial statements that were included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

The Audit Committee discussed with the auditor the matters required to be discussed under applicable requirements of the Public Company Accounting Oversight Board ("PCAOB") and the SEC. In addition, the Audit Committee discussed with the auditor the auditor's independence from the Company and its management and received the written disclosures and letter from the auditor as required by the applicable requirements of the PCAOB regarding the auditor's communications with the Audit Committee concerning independence.

Based on the foregoing, the Audit Committee recommended to the Board and the Board approved the inclusion of the audited financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, for filing with the SEC.

Audit Committee: Todd Stein, Chair Randy Hyun Brett Shockley Dr. Bobbie Byrne

The foregoing report shall not be deemed incorporated by reference by any general statement incorporating by reference this Proxy Statement into any filing under the Securities Act of 1933, as amended, or the Exchange Act (together, the "Acts"), except to the extent that we specifically incorporate this information by reference, and shall not otherwise be deemed filed under the Acts.

INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM FEES

The following table summarizes fees billed to us through March 31, 2024, by Grant Thornton LLP relating to services provided for the periods stated:

| Fees Audit Fees ⁽¹⁾ | For the Year Ended December 31, | | |
|-----------------------------------|---------------------------------|-----------|--|
| | 2023 | 2022 | |
| | \$ 848,000 \$ | 1,006,500 | |
| Audit-Related Fees | _ | _ | |
| Tax Fees | _ | _ | |
| All Other Fees ⁽²⁾ | 21,200 | _ | |
| Total | \$ 869,200 \$ | 1,006,500 | |

(1) The audit fees (including out-of-pocket expenses) for the years ended December 31, 2023, and 2022, were for professional services rendered during the audits of our consolidated financial statements and our internal control over financial reporting, for reviews of our consolidated financial statements included in our quarterly reports on Form 10-Q and for reviews of other filings made by us with the SEC.

(2) The other fees for the year ended December 31, 2023 were for professional services rendered in connection with the registration statement on Form S-8 we filed with the SEC.

PRE-APPROVAL POLICIES AND PROCEDURES

The Audit Committee has adopted policies and procedures relating to the approval of all audit and non-audit services that are to be performed by our independent registered public accounting firm. These policies generally provide that we will not engage our independent registered public accounting firm to render audit or non-audit services unless the service is specifically approved in advance by the Audit Committee or the engagement is entered into pursuant to one of the pre-approval procedures described below.

From time to time, the Audit Committee may pre-approve specified types of services that are expected to be provided to us by our independent registered public accounting firm during the next twelve months. Any such pre-approval is detailed as to the particular service or types of services to be provided and is also generally subject to a maximum dollar amount.

The Audit Committee may also delegate to one or more of its members the authority to approve any audit or non-audit services to be provided by the independent registered public accounting firm. Any approval of services by a member of the Audit Committee pursuant to this delegated authority is reported at the next Audit Committee meeting.

All audit fees in 2023 and 2022 were approved by the Audit Committee pursuant to our pre-approval policy. No preapproval was required for the "all other fees" in 2023 under the exemption provided in our pre-approval policy.

COMPENSATION COMMITTEE MATTERS

INTRODUCTION

The Compensation Committee consists entirely of non-executive directors, all of whom are independent directors as the term is defined by NASDAQ rules. The committee's responsibilities are described below and set forth in the Compensation Committee Charter that can be viewed online on the Company website at www.spok.com/meet-spok/ investor-relations.

COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION

During 2023, Randy Hyun (Chair), Brett Shockley and Dr. Bobbie Byrne, served on the Compensation Committee. None of the members of the Compensation Committee that served during 2023 is or has been an officer or employee of the Company or had any relationship that is required to be disclosed as a transaction with a related person. In addition, during 2023, no member of our Board or of our Compensation Committee, and none of our executive officers, served as a member of the board of directors or compensation committee (or other board committee performing equivalent functions) of an entity that has one or more executive officers serving as members of our Board or our Compensation Committee.

COMPENSATION COMMITTEE PROCEDURES

Scope of Authority

The responsibilities of the Compensation Committee are set forth in its charter and include, among other duties, the responsibility to:

- review and approve the Company's overall executive compensation philosophy and design;
- review and approve corporate goals and objectives relevant to the compensation of our CEO and all executive
 officers (including the NEOs);
- make recommendations to the Board with respect to incentive compensation plans and equity based plans, administer and make awards under such plans and review the cumulative effect of its actions;
- · monitor compliance by executives with our stock ownership guidelines;
- monitor risks related to the design of the Company's compensation program;
- determine the independence and lack of conflicts of interest of its outside compensation consultants;
- review and discuss with management our Compensation Discussion and Analysis; and
- prepare and approve the Compensation Committee's Report for inclusion in the annual proxy statement.

In accordance with its charter, the Compensation Committee may delegate its authority to subcommittees, the Chair of the Compensation Committee or other officers when it deems appropriate, unless prohibited by law, regulation or NASDAQ listing standards.

Processes and Procedures for Establishing Executive Compensation

The primary processes and procedures for establishing and overseeing executive compensation include:

Compensation Committee Meetings. The Compensation Committee had three formal meetings in 2023 and conducted other deliberations by email in lieu of formal meetings. The Chair of the Compensation Committee, in consultation with the other members, sets the meeting agendas. The Compensation Committee reports its actions and recommendations to the Board.

Role of Consultants. The Compensation Committee ordinarily engages independent compensation consultants every two years to review the structure and design of our executive compensation programs, with the most recent review having been completed in 2023. In 2023, the Compensation Committee engaged AON for purposes of evaluating the 2023 executive compensation program and reviewing the Company's peer group, as described in greater detail below in the Compensation Discussion and Analysis. Based on the review performed by AON, they concluded that our compensation levels remained below median compensation levels paid by our peer groups. As a result of the review, there were no changes made to the Company's executive compensation program and peer group for 2023. The Company's executive compensation program for 2022 was approved by 95% of the votes cast (excluding abstentions and broker non-votes) on the Say-on-Pay proposal at the 2023 Annual Meeting of Stockholders.

Role of Management

- The Company's management provides input on overall executive compensation program design for the Compensation Committee's consideration.
- Each year, our CEO presents to the Compensation Committee recommendations for the compensation of the Company's NEOs (other than himself), as well as certain other officers. The Compensation Committee reviews and discusses these recommendations with the CEO and, exercising its discretion, makes the final decision with respect to the compensation of these individuals. The CEO has no role in setting his own compensation.
- At the beginning of each year, our CEO presents the Company's proposed annual performance criteria to the Compensation Committee for the Compensation Committee's consideration in establishing the short-term and long-term incentive performance criteria.

COMPENSATION COMMITTEE REPORT

To our Stockholders:

The Compensation Committee has reviewed and discussed the Compensation Discussion and Analysis contained in this Proxy Statement with management. Based on its review and discussions with management, the Compensation Committee recommended to the Board that the Compensation Discussion and Analysis be included in this Proxy Statement.

Compensation Committee: Randy Hyun, Chair Brett Shockley Dr. Bobbie Byrne

The foregoing report shall not be deemed incorporated by reference by any general statement incorporating by reference this Proxy Statement into any filing under the Securities Act of 1933, as amended, or the Exchange Act (together, the "Acts"), except to the extent that the Company specifically incorporates this information by reference, and shall not otherwise be deemed filed under the Acts.

EXECUTIVE OFFICERS

Our executive officers serve at the pleasure of the Board (only Mr. Kelly has an employment contract). Set forth below is biographical information for each of our executive officers who is not also a director. Our CEO, Mr. Kelly, is a director of the Company.

Calvin C. Rice, age 38, was appointed CFO on August 1, 2022 and has served as Chief Accounting Officer of the Company since March 2020. Previously, he served as the Company's Controller from October 2018 to August 2022, as director of technical accounting and SEC reporting from January 2016 through October 2018, and as a senior manager of revenue from March 2014 through December 2015. Prior to joining the Company, Mr. Rice served as a senior consultant with SC&H Group Inc. Before joining SC&H, Mr. Rice worked at Moodlerooms, Inc. as an accountant. He received his bachelor's of science in accounting from Towson University and is a licensed Certified Public Accountant and Certified Internal Auditor. Mr. Rice became an NEO upon his appointment as CFO on August 1, 2022.

Michael W. Wallace, age 55, was appointed president of Spok, Inc., a wholly owned operating subsidiary of the Company, in August 2022. Mr. Wallace has also served as the Company's COO since January 2, 2020. Mr. Wallace previously served as the Company's CFO from March 2017 through July 2022. Prior to joining the Company, Mr. Wallace spent more than 25 years as a financial executive at both public and private companies, most recently as Executive Vice President and CFO at Intermedix Corporation, a healthcare revenue cycle/practice management and data analytics solution provider since August 2013. Prior to joining Intermedix, he was the Executive Vice President and CFO of The Elephant Group (d.b.a. Saveology.com), a leading internet-based, direct-to-consumer marketing platform. Prior to that, he served as Senior Vice President and CFO of Radiology Corporation of America, a national provider of mobile and fixed-site positron emission tomography (PET) imaging services. Mr. Wallace has also served as an Assistant Chief Accountant in the SEC's Division of Enforcement and was a member of the Commission's Financial Fraud Task Force in Washington, D.C. Prior to being at the SEC, Mr. Wallace served as CFO at Inktel Direct Corporation, a direct marketing service firm, CELLIT Technologies, Inc., a software company serving the contact center marketplace, and Kellstrom Industries, Inc., a publicly held global aerospace company. Before joining Kellstrom, Mr. Wallace worked at KPMG Peat Marwick, LLP in Miami for more than seven years. He received his bachelor's degree in business administration from the University of Notre Dame and is a licensed Certified Public Accountant.

Sharon Woods Keisling, age 55, joined Metrocall Holdings, Inc. in August 1989 and was named Vice President of Treasury Operations of USA Mobility, Inc. with the merger of Arch Wireless, Inc. and Metrocall. Ms. Woods Keisling was appointed Corporate Secretary of USA Mobility, Inc. in July 2007 and Treasurer in October 2008. Prior to this appointment, she held positions in Accounts Receivable and IT. Prior to joining, Spok, Inc., Ms. Woods worked for Aetna Life Insurance Company as an Accounts Receivable Specialist and WJB Video, Inc., a franchise of Blockbuster Video, as an Operations and Logistic Director. Ms. Woods Keisling currently serves as a Director of Spok, Inc., Arch Wireless, Inc., Spok AUS Pty Ltd, Spok Middle East, Inc., and Spok UK Ltd, all wholly owned subsidiaries of the Company. She received a Bachelor of Science in Accounting from Kings College. Ms. Woods Keisling has over 30 years of cash operation experience.

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COMPENSATION DISCUSSION AND ANALYSIS

INTRODUCTION

We will provide a detailed discussion of our executive compensation with a focus on the Compensation Committee's decisions with respect to our NEOs. Our NEOs in 2023 were:

| NAME | POSITION |
|-----------------------|---------------------------------------|
| Vincent D. Kelly | President and Chief Executive Officer |
| Calvin C. Rice | Chief Financial Officer |
| Michael W. Wallace | Chief Operating Officer |
| Sharon Woods Keisling | Corporate Secretary and Treasurer |

EXECUTIVE SUMMARY

2023 Say-on-Pay Results and Stockholder Outreach

The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 provides stockholders with an advisory vote ("Say-on-Pay") on the compensation of our NEOs as such compensation is disclosed in our annual proxy statement. We hold these votes annually. At our 2023 Annual Meeting of Stockholders, the 2022 NEO compensation program was approved by 95% of the votes cast (excluding abstentions and broker non-votes). Following our 2023 Annual Meeting of Stockholders and through April 2024, we undertook efforts to solicit and understand feedback from stockholders on our NEO pay practices, as well as on our operational and financial performance. A more detailed discussion of our stockholder outreach is included in the section "Stockholder Outreach" on page <u>29</u>.

In 2023, we received support from our stockholders on our executive compensation program, as our executive compensation program for 2022 was approved by 95% of the votes cast (excluding abstentions and broker non-votes) on the Say-on-Pay proposal at the 2023 Annual Meeting of Stockholders. This support was further reinforced by the results of AON's review of our compensation programs, which concluded that our compensation levels remain below the median compensation levels paid by our peer groups. Based on our stockholders' support and AON's analysis, the Compensation Committee did not make any material changes to our executive compensation program design for 2023.

The Compensation Committee will continue to solicit stockholder feedback and consider input from our independent compensation consultant and the outcomes of future Say-on-Pay votes when assessing our executive compensation program and policies and making compensation decisions regarding our executive officers.

Compensation Philosophy

The Company's compensation philosophy is intended to motivate executives to achieve Spok's strategic goals and operational plans and attract and retain high-quality talent while the Company transitions from a wireless-centric business model to a growth-oriented healthcare communications model. Our Company believes that attracting and retaining key personnel is always critical. However, during this transition it is even more imperative that key personnel remain with the Company as we build the foundation for our future success. This philosophy is supported by an executive compensation program including a pay-for-performance objective that aligns executive compensation with stockholder value as well as an equity interest in the Company which aligns executive financial interests with those of our stockholders. That philosophy is translated into the executive compensation program design based on the following principles:

Link compensation to performance.

Compensation levels should reflect performance. This is accomplished by:

- Motivating, recognizing, and rewarding individual excellence;
- Paying short-term cash bonuses based upon Company financial performance, by setting rigorous annual financial performance targets and strictly adhering to the preset targets when determining award payouts; and
- Linking elements of long-term compensation to the Company's financial performance coupled with preserving
 value through continued stewardship over time.

Maintain competitive but reasonable compensation levels.

We strive to balance programs and levels of compensation that are competitive with those offered by companies of similar size, including our peer group (which is created based on input from our independent compensation consultant, AON), with compensation levels and incentives that are appropriate for the Company.

Align management's interests with those of stockholders.

We seek to implement programs that will retain the executives while increasing long-term stockholder value by providing competitive compensation and granting long-term equity-based incentives.

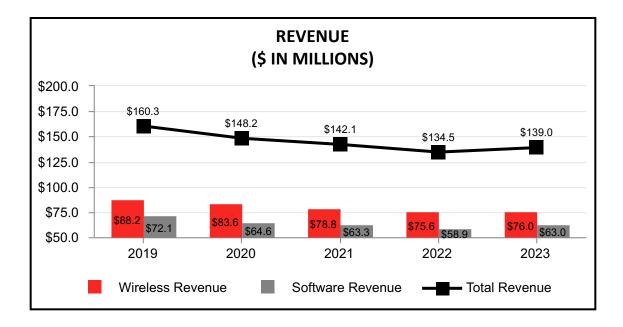
<u>CEO Pay Ratio</u>

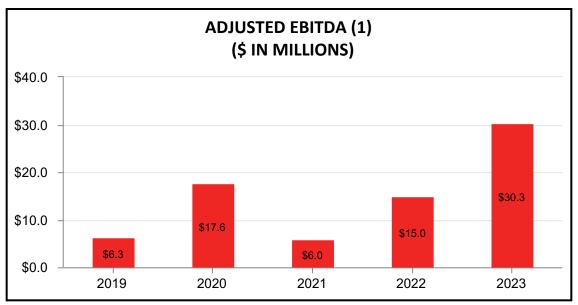
The 2023 compensation disclosure ratio of the annual total compensation of the Company's chief executive officer to the median annual total compensation of all Company employees is as follows:

| Category | 2023 Total Compensation and Ratio | |
|---|---|-----------|
| Annual total compensation of Vincent D. Kelly, Chief Executive Officer | \$ | 2,371,861 |
| Annual total compensation of our median employee | \$ | 111,713 |
| Ratio of the annual total compensation of Vincent D. Kelly, Chief Executive Officer as compared to the annual total compensation of our median employee | | 21:1 |

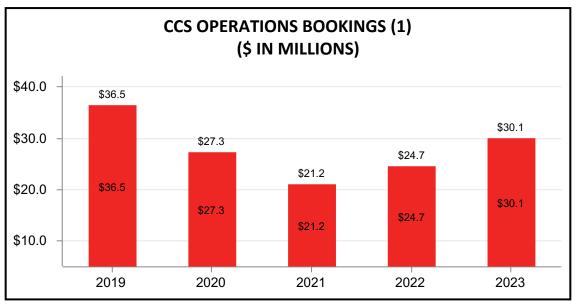
The calculation of annual total compensation of our median employee was determined in the same manner as the Total Compensation shown for our CEO in the Summary Compensation Table. We identified the median employee by examining the 2023 total compensation for all individuals, excluding our CEO, who were employed by us on December 31, 2023. We included all employees, whether employed on a full-time, part-time, or seasonal basis; we did not make any assumptions, adjustments, or estimates with respect to total compensation, with the exception of annualizing the salary compensation for any full-time employees that were not employed by us for all of 2023.

The following graphs provide a summary of the Company's annual financial performance over the five-year period ended December 31, 2023. Wireless revenue, CCS operations bookings, and consolidated revenue performance measures are used by the Compensation Committee as performance criteria for the 2023 short-term incentive plan ("STIP"). The Compensation Committee believes the use of these metrics links incentive award opportunities to the attainment of performance criteria in these areas, which are key strategic and financial performance measures for the Company.





(1) Adjusted EBITDA represents net income/loss before interest income/expense, income tax benefit/expense, depreciation, amortization and accretion expense, stock-based compensation expense, impairment of intangible assets, and severance and restructuring.



(1) CCS Operations Bookings represents contractual arrangements to provide licenses, professional services, signature support and equipment sales related to our CCS products. These bookings represent future revenue.

STOCKHOLDER OUTREACH

On an annual basis, the compensation of our NEOs is submitted to our stockholders for a Say-on-Pay vote. In 2023, the 2022 NEO Compensation Program was approved by 95% of the votes cast (excluding abstentions and broker non-votes). Following our 2023 Annual Meeting of Stockholders and through April 2024, we undertook efforts to solicit and understand feedback from our stockholders regarding our board composition pertaining to diversity and equity, as well as on our operational and financial performance. This 2023 and 2024 stockholder outreach consisted of the following:

- 1) Contacting our top stockholders. In 2023, we spoke with stockholders representing approximately 40% of outstanding shares;
- Conducting quarterly reviews of our financial and operating results. For those stockholders who cannot attend the live meetings, we provide a recording of the reviews that can be accessed for 14 days subsequent to the live meeting;
- 3) Meeting individually with investors or interested parties who request meetings with management to discuss our financial or operating results;
- 4) In May 2023, we conducted an Investor Day in Dallas, TX with business presentations made to both in-person and webcast audiences; and
- 5) During 2023, we presented at multiple investor conferences.

For this stockholder outreach, the agenda generally included: (1) a review of the Company's operations and results to date, (2) a discussion of the Company's strategic direction, outlining the Company's plans to continue transitioning from a declining wireless revenue base to a profitable growing healthcare communications software business; and (3) any other matters that were of interest to investors, including the Company's compensation philosophy, long-term stockholder value and its alignment with the Company's strategic direction. Generally, the CEO, COO, CFO, and our investor relations professionals took part in these discussions, and our stockholders were free to make inquiries about any matter of interest to the stockholder.

EXECUTIVE COMPENSATION DESIGN

Objectives

The design of our executive compensation program reflects the unique strategic situation of the Company while incorporating the compensation principles of our Compensation Philosophy. The Company has returned \$86.8 million between January 1, 2019, and December 31, 2023, in the form of cash distributions (including dividends) and common stock repurchases.

For all of our executives, which include the NEOs, incentive compensation for 2023 was determined by the Compensation Committee and ratified by the Board. The Compensation Committee believes that elements of incentive compensation paid to executives should be closely aligned with the Company's short-term and long-term performance; linked to specific, measurable results which create value for stockholders; and assist the Company in attracting and retaining key executives critical to long-term success.

In establishing compensation for executives, the Compensation Committee has the following objectives:

- Attract and retain individuals of superior ability and managerial talent;
- Ensure compensation performance criteria are aligned with our corporate strategies, business objectives and the long-term interests of our stockholders through profitable management of our transition;
- Achieve key strategic and financial performance measures by linking incentive award opportunities to attainment of performance criteria in these areas; and
- Focus executive performance on long-term stockholder value, as well as promoting retention of key staff, by providing a portion of total compensation opportunities in the form of direct ownership in our Company through performance and time-based RSUs, which are payable in our common stock when such RSUs vest.

The Board discusses with management the Company's operational priorities, strategic direction, budget assumptions including headcount, sales, research and development spending, capital expenditures, revenue growth, subscriber churn, maintenance retention and other elements supporting the Company's long-range plan ("LRP"), including a five-year projection of the Company's operations and performance. The Board also reviews a detailed narrative which encapsulates this process. The Board takes great care in setting compensation plans, including determination of performance criteria, to ensure plans are robust and compensation is adequately proportioned between cash and equity in order to create both short-term stability and long-term focus. The Board and Compensation Committee actively and independently consider the performance criteria and management projections when determining the appropriate performance criteria for use in STIP and LTIP as the basis for motivating executive performance.

Prior to establishing the compensation plans, the Board and the Compensation Committee review with management the Company's LRP. This LRP was reviewed with the full Board during the year. Based on this understanding of the Company's operations and plans as detailed in the LRP, the Compensation Committee identified all key performance criteria, as further outlined under the Short-Term and Long-Term Incentive Compensation sections, that, in the judgment of the Compensation Committee, would support the Company's capital allocation and long-term stockholder value creation plans. The Compensation Committee believes that the selected performance criteria for both the STIP and LTIP incentivize management to weigh its operational decisions in a manner that best supports the interests of stockholders.

Given the industry in which we operate, we have established base compensation, cash bonuses and equity incentives at levels consistent with those for executives, including NEOs, of comparable companies and that they are generally sufficient to retain our existing executive officers and to hire new executive officers when and as required. Our Compensation Committee believes a significant portion of our executives', including NEOs', compensation should be tied to our performance.

As is common in the technology sector and with our industry peers, equity awards are a key compensation-related motivator in attracting and retaining executive officers in addition to base salary and cash bonuses. Each of these components is discussed in further detail in later sections.

The Compensation Committee also established policies which prohibit executives, including the NEOs, from hedging or pledging their shares of the Company's common stock. In addition, our Compensation Committee has instituted a clawback policy regarding recovery of compensation. Such policies also reduce risks associated with the Company's compensation policies and practices are not likely to have a material adverse impact on the Company.

Relationships with Compensation Consultants and Use of Peer Groups

The Compensation Committee believes that our executive compensation program supports our pay for performance philosophy and appropriately aligns executive compensation with stockholder value. Accordingly, the Compensation Committee determined that no material changes would be made to the form, amounts and structure of the 2023 Executive Compensation Program.

For 2023, the Compensation Committee engaged AON, an independent consulting firm, to review the Company's peer group and executive compensation program, including NEO compensation. AON held discussions with management and the chair of the Compensation Committee, and based on their respective input, no changes to the peer group were proposed for 2023. AON and the Compensation Committee considered Spok's revenue mix between wireless services and software solutions, with an emphasis on the software business, which is expected to generate more of the Company's revenues over time, and selected a blend of companies that operate within these discrete businesses.

Our current peer group has been developed based on this review and consists of the following companies:

- American Software Inc.
- CareCloud, Inc.
- Computer Programs and Systems, Inc.
- Domo, Inc.
- eGain Corporation
- Health Catalyst, Inc.
- HealthStream, Inc.

- KORE Group Holdings Inc.
- LiveVox Holdings, Inc.
- NantHealth Inc.
- OptimizeRx Corporation
- Tabula Rasa Healthcare, Inc.
- UpHealth, Inc.
- Weave Communications, Inc.

• Kaltura, Inc.

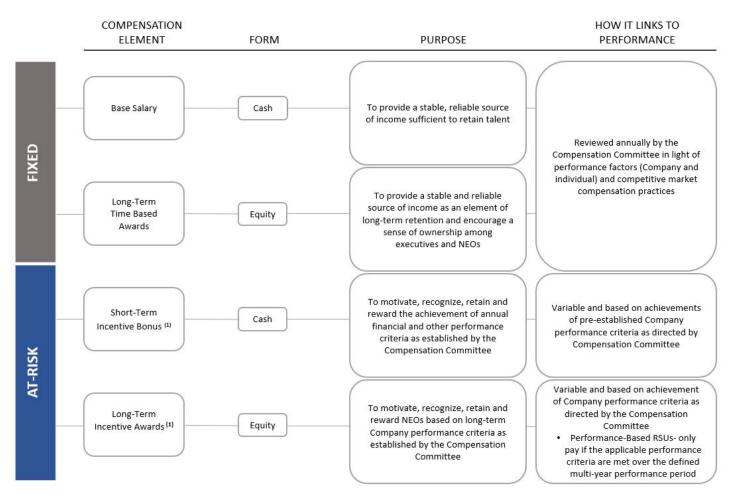
AON did not propose or recommend any significant changes to our executive compensation program or NEO compensation for 2023. However, based on their review, AON concluded that our compensation levels remain below the median compensation levels paid by our peer groups. As such, for 2023, no significant changes were made, other than updates to the performance measures used in our long-term incentive program and minor salary adjustments for certain of our NEOs. Our CEO's base salary was also reduced, as agreed in February 2022 in connection with the extension of his employment agreement.

2023 EXECUTIVE COMPENSATION PROGRAM DECISIONS

The elements of our executive compensation program, all of which are discussed in greater detail below, include:

- Base Salary;
- Short-Term Incentive Compensation;
- Long-Term Incentive Compensation;
- Termination and Change-in-Control Arrangements; and
- All Other Compensation (consisting of Employee Benefits and Limited Perquisites).

The following chart summarizes the key pay elements during 2023 for our executives including the NEOs.



(1) The "At-Risk" compensation elements are based on incentive plans approved in advance by the Compensation Committee. The 2023 STIP was 100% performance-based while the LTIP was 50% performance-based and 50% time-based. Both the performance-based STIP and LTIP awards provided for non-payment or caps on potential payment of the awards if the pre-established performance criteria are not met or exceeded. Both the performance-based STIP and LTIP awards provided that if certain pre-established performance minimums are not met, no payment is made on the performance-based components. In 2023, as we have done in prior years, we set rigorous financial performance metrics and strictly adhered to the pre-established metrics when determining STIP payouts to our NEOs.

Base Salary

Base salaries are intended to provide our NEOs with a degree of financial certainty and stability that does not depend on our performance, and are part of the total compensation package that the Compensation Committee believes is necessary to help ensure the retention of our NEOs. The base salary element of our compensation program is designed to be competitive with compensation paid to similarly situated, competent and skilled executives. Based on the Company's planned operations for 2023 and the Compensation Committee's review of the executive compensation program, the Compensation Committee did not change the NEO base salary rates for 2023 with the exception of Mr. Kelly, whose base salary was changed to \$500,000 in 2023 from \$600,000, based on the letter agreement extending his employment agreement, effective February 16, 2022.

The base salaries paid to our NEOs are set forth in the Summary Compensation Table on page <u>41</u> in the "Salary" column.

Short-Term Incentive Compensation

Our STIP is designed to motivate our executives and key employees (including the NEOs) and reward them with cash payments for achieving quantifiable, pre-established Company performance criteria.

<u>Description of the STIP Performance Criteria</u> – Based on the information from the LRP for 2023, the Compensation Committee approved the performance criteria of the 2023 STIP to be effective January 1, 2023. The 2023 STIP was payable in cash, based upon separate pre-established performance criteria which included adjusted EBITDA, wireless revenue, CCS operations bookings, and consolidated revenue, each of which is measurable and readily reportable and requires the coordination and cooperation of all of management for achievement.

The Compensation Committee selected the 2023 performance criteria, all of which are key elements leading to long-term stockholder value creation, for the STIP based on the following rationale:

Adjusted EBITDA – For purposes of the 2023 STIP, adjusted EBITDA is defined as net income/loss before interest income/expense, income tax benefit/expense, depreciation, amortization and accretion expense, stock-based compensation expense, impairment of intangible assets, and severance and restructuring (all calculated in accordance with U.S. GAAP). This performance criteria is a non-GAAP measure of the Company's earnings. This performance criteria measures the Company's ability to increase earnings based on parameters established by the Board.

Wireless Revenue – The retention of wireless revenue is a critical pillar in support of our current business strategy which places a strong emphasis on the generation of profitable cash flow. The target level for 2023 reflects a reduction in revenue in comparison to actual results from the prior year given the declining nature of revenues related to those products and services.

CCS Operations Bookings – CCS operations bookings represents contractual arrangements to provide licenses, professional services, signature support and equipment sales related to our CCS products. The amount of bookings reflects future software revenue. These performance criteria incentivized management to support the critical drivers for future growth. In establishing the CCS operations bookings target level for 2023, the Compensation Committee reviewed the actual performance level for CCS operations bookings in 2022 and set the 2023 target performance level higher than actual performance in 2022.

Consolidated revenue - In February 2022, the Company undertook significant efforts to restructure its operations and placed an emphasis on the generation of profitable cash flow. The Compensation Committee believed that to maximize the generation of our cash flows, it was critical to focus on our existing and established business, including the Spok Care Connect Suite and our wireless service offerings and achieve an increase in the consolidated revenue in 2023 as compared to 2022.

In establishing this program, the Compensation Committee believed these 2023 STIP performance criteria were the key elements supporting stockholder value creation and would appropriately incentivize management. The Compensation Committee updated the performance metrics for 2023 to better align with our core objective of responsible growth: growing the software business and consolidated revenue while expanding profitability. In 2023, the committee added adjusted EBITDA as a metric and removed the adjusted operating and capital expenses and Software Revenue metrics. These changes were made to focus management on profitability and earnings generation in alignment with our current business strategy. The Compensation Committee believed that this focus would continue to generate and produce long-term cash flows that would further support the Company's long-term capital allocation strategy for stockholder dividends and/or common stock repurchases.

<u>Payouts are Determined by Interpolation of Performance Goals</u> – Straight-line interpolation is used to determine payouts for STIP awards when 1) the actual performance is between the threshold performance level and target performance level or 2) the actual performance is between the target performance level and the maximum performance level. There is no STIP payout if achievement is below the threshold performance level. Payments under the STIP are contingent upon continued employment through the date of payment, though pro rata payments will be made in the event of death or disability based on actual performance at the triggering event date relative to targeted performance measures for each program. Further, if an executive's employment is involuntarily terminated (other than for cause), the executive will be eligible to receive a pro rata payment of the STIP for the year of termination, subject to the execution of an appropriate release and other applicable and customary termination procedures.

The Compensation Committee selected the performance criteria as key measures in determining stockholder value. The relative weight assigned to each performance measure reflects the judgment of the Compensation Committee as to the importance each measure has to stockholder value. The threshold, target and maximum performance goals for each component of the performance criteria and the payouts that would have been provided under the 2023 STIP in the event of performance at each applicable level are set forth in the following tables:

| Performance Criteria | Relative Weight | Threshold Payout Against Target | Threshold Performance Level (In 000s) | Target Payout | Target Performance Level (In 000s) | Maximum Payout Against Target | Maximum Performance Level (In 000s) |
|---|--------------------|--|--|------------------|---|--|--|
| Adjusted EBITDA ⁽¹⁾ | 50% | 80% | \$20,027 | 100% | \$25,034 | 130% | \$32,544 |
| Wireless Revenue | 25% | 80% | \$58,223 | 100% | \$72,779 | 130% | \$94,613 |
| CCS Operations Bookings ⁽²⁾ | 25% | 80% | \$21,200 | 100% | \$26,500 | 130% | \$34,450 |
| Total | 100% | 80% | | 100% | _ | 130% | |
| Total Consolidated Revenue ⁽³⁾ | 15% | 0% | \$134,535 | 100% | \$134,535 | 100% | \$134,535 |

(1) Net income/loss before interest income/expense, income tax benefit/expense, depreciation, amortization and accretion expense, stock-based compensation expense, impairment of intangible assets, and severance and restructuring (all calculated in accordance with U.S. GAAP).

(2) CCS Operations Bookings represents contractual arrangements to provide licenses, professional services, signature support and equipment sales related to our CCS products. These bookings represent future revenue.

The 2023 STIP included an additional bonus of 15% if the Company 1) achieved an increase in consolidated revenue in 2023, as compared to (3)2022; and 2) achieved at least target performance levels for all other performance criterions listed above. Failure to achieve both of these requirements would result in no additional bonus.

The Compensation Committee actively considers the appropriate size of the pay opportunity each year in light of the evolving nature and size of the business. The Compensation Committee determines the threshold, target and maximum payouts for each performance criterion based on the Compensation Committee's understanding of the Company's LRP and the expectations for 2023. Based on this understanding, the Compensation Committee also establishes the relative weighting for each performance criterion (see "Description of the STIP Performance Criteria" above).

Then the Compensation Committee established the threshold and maximum payout levels based on the Compensation Committee's judgment as to the impact on stockholder value.

The amounts paid under the 2023 STIP were based on the following achievement against the pre-established performance criteria:

| Performance Criteria | Relative Weight | Actual Performance (In 000s) | Actual Payout | Weighted Actual Payout |
|---|-----------------|------------------------------------|---------------|---------------------------|
| Adjusted EBITDA | 50% | \$30,340 | 130.0% | 65.0% |
| Wireless Revenue | 25% | \$75,968 | 117.5% | 29.4% |
| CCS Operations Bookings | 25% | \$30,113 | 130.0% | 32.5% |
| Total | 100% | | | 126.9% |
| Total Consolidated Revenue ⁽¹⁾ | | \$139,025 | 15.0% | 15.0% |
| Total Payout | | | | 141.9% |

Total Payout

(1) The Company achieved an increase in revenue in 2023, as compared to 2022, and exceeded the target performance levels in all other performance criterions. This resulted in an incremental payout of 15%.

The STIP opportunity for each NEO is based on a percentage of the NEO's base salary. For the NEOs' 2023 STIP, the percentage of base salary, the targeted payout and the actual payout were as follows:

| NEO | STIP Target Opportunity Percentage of Base Salary | Targeted Payout (\$) | Actual Payout (\$) |
|-----------------------|---|----------------------|--------------------|
| Vincent D. Kelly | 80% | 400,000 | 567,600 |
| Calvin C. Rice | 75% | 225,000 | 319,275 |
| Michael W. Wallace | 88% | 350,000 | 496,650 |
| Sharon Woods Keisling | 75% | 187,500 | 266,063 |

Long-Term Incentive Compensation

Our 2023 LTIP rewards eligible executives, including the NEOs, through a combination of equity awards that contain timebased vesting and vesting based on the future financial performance of our Company. The goals of our long-term incentive program are to:

- Reinforce a sense of ownership and to align the financial interests of eligible executives, including the NEOs, with those of our stockholders;
- Motivate decision-making which improves financial performance of our healthcare communications business over the long term, particularly during the Company's transition;
- Recognize and reward superior financial performance of the Company; and
- Provide a retention element to our compensation program.

These goals were used in establishing the LTIP performance criteria for the 2023 grant. The Compensation Committee approved the 2023 LTIP which was granted to eligible employees, including NEOs, in January 2023. The 2023 LTIP grants provide eligible employees the opportunity to earn long-term incentive compensation based on continued employment with the Company and the Company's attainment of certain financial goals as determined by the Compensation Committee for the period from January 1, 2023, through December 31, 2025, (the "2023 - 2025 performance period").

Time-Based Vesting Awards - The Compensation Committee determined it would be appropriate and in the best interest of the Company and its stockholders to award a portion of its equity awards as time-based vesting to encourage, retain, and reinforce a sense of ownership among executives, including NEOs. The Company anticipates future equity-based awards will continue to be awarded as a combination of both time and performance-based awards. However, the Compensation Committee may also consider other alternative forms of equity-based awards in the future.

In January 2023, as described above, the Compensation Committee awarded time-based RSUs to eligible employees, including NEOs, under our 2020 Equity Incentive Award Plan, subject to vesting as described below. Additionally, participants are entitled to DERs with respect to the RSUs to the extent that any cash dividends or cash distributions (regular or otherwise) are paid with respect to our common stock during the vesting period. Vested RSUs will be settled in the Company's common stock and vested DERs will be paid in a lump sum cash payment with accrued interest, in each case, subject to income and employment tax withholding. These grants are included in the 2023 Grants of Plan-Based Awards table and the grant date fair value of the awards is included with the NEOs 2023 compensation in the Summary Compensation Table.

The table below details the time-based RSUs awarded to the NEOs during 2023:

| NEO | RSUs Awarded (Time-Based) (#) | Value at Grant Date (\$) ⁽¹⁾ | Market Value at Year-End (\$) ⁽²⁾ |
|-----------------------|-------------------------------|---|--|
| Vincent D. Kelly | 48,840 | 400,000 | 756,043 |
| Calvin C. Rice | 13,736 | 112,498 | 212,633 |
| Michael W. Wallace | 30,525 | 250,000 | 472,527 |
| Sharon Woods Keisling | 11,446 | 93,743 | 177,184 |

(1) The fair values of the RSUs awarded were calculated at \$8.19, the closing price of the Company's common stock on December 31, 2022, the date of grant.

(2) Market or payout values of the unvested RSUs were based on the number of RSUs granted and the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023 of \$15.48 per share. The RSUs are convertible into shares of the Company's common stock following vesting.

The time-based grants noted in the table above will vest in three equal installments on December 31, 2023, 2024 and 2025 based on continued employment with the Company.

Performance-based Vesting Awards - In light of our strategic efforts in 2022 to enhance our business operations, the Compensation Committee updated the performance metric for the 2023 LTIP from the previously used free cash flow performance measure to adjusted EBITDA for the 2023 – 2025 performance period. The Compensation Committee believed the use of this metric would focus management on profitability and earnings generation in alignment with our current business strategy. The Compensation Committee believed that this focus would continue to generate and produce long-term cash flows that would further support the Company's long-term capital allocation strategy for stockholder dividends and/or common stock repurchases.

Free cash flow, the prior metric, was defined as net income/loss before interest income/expense, income tax benefit/ expense, depreciation, amortization and accretion, impairment of intangible assets and stock-based compensation expense, less capital expenditures and plus/less negative/positive changes in net working capital. While the Compensation Committee believes that free cash flow remains a useful metric to evaluate overall performance, it can be influenced by one-time capital expenditures, restructuring costs, and other non-recurring expenses, necessitating potential equitable adjustments and potentially reducing objectivity in making performance determinations. For 2023 and taking into account our ongoing business transformation, the Compensation Committee determined that, adjusted EBITDA, which is defined as net income/loss before interest income/expense, income tax benefit/expense, depreciation, amortization and accretion expense, stock-based compensation expense, impairment of intangible assets, and severance and restructuring (all calculated in accordance with U.S. GAAP), would be a more useful and objectively measurable metric. This performance criteria is a non-GAAP measure of the Company's earnings.

In addition to updating the performance metric for the 2023 LTIP grants, the Compensation Committee further determined to also revise the performance metric of the 2022 LTIP grants, previously set as a free cash flow target, to an adjusted EBITDA target. This adjustment ensures consistency in performance objectives and further aligns management with the Company's strategic focus on earnings and profitability.

LTIP payouts are determined based on long-term performance. Management recommended and the Compensation Committee, in its sole discretion, selected employees to be participants in the 2023 LTIP.

Under the terms of the performance-based grants, 100% of the target award is in the form of RSUs granted under our 2020 Equity Incentive Award Plan, subject to vesting as described below. Additionally, participants are entitled to DERs with respect to the RSUs to the extent that any cash dividends or cash distributions (regular or otherwise) are paid with respect to our common stock during the 2023 - 2025 performance period. The DERs are subject to the same vesting restrictions as the RSUs to which they relate, such that the DERs are only paid to the extent the applicable performance criteria underlying the RSUs have been attained. Vested RSUs will be settled in the Company's common stock and vested DERs will be paid in a lump sum cash payment with accrued interest, in each case, subject to income and employment tax withholding. The Compensation Committee believes that performance-based RSUs link long-term compensation for our executives to our Company's operational performance as RSUs are earned only if pre-established performance goals are met and, if earned, are settled in shares of the Company's common stock upon vesting.

Similar to the STIP, straight-line interpolation is used to determine payouts for LTIP awards when 1) the actual performance achieved is between the threshold performance level and target performance level or 2) the actual performance achieved is between the target performance level and the maximum performance level. There is no LTIP

payout if achievement is below the threshold performance level. Payments under the LTIP are contingent upon continued employment through the payment date, though pro rata payments will be made in the event of death or disability based on actual performance at the triggering event date relative to targeted performance. Further, if an executive's employment is involuntarily terminated (other than for cause), the executive will be eligible to receive a pro rata payment of the LTIP for the year of termination, subject to the execution of an appropriate release and other applicable and customary termination procedures.

The Compensation Committee actively considers the appropriate size of the pay opportunity each year in light of the evolving nature and size of the business. The Compensation Committee determines the threshold, target and maximum payouts based on the Compensation Committee's understanding of the Company's LRP and the expectations for 2023.

The following table summarizes the performance criteria of the 2023 performance-based LTIP grant for the 2023 - 2025 performance period:

| | 20 | 23 Performance-Based LTIP Grant |
|-----|-----------|--|
| m # | Weighting | 2023 - 2025 Performance Period Criteria ⁽¹⁾ |

| | | | | - | - |
|---|------|--------------------------------|--|-------|---|
| 1 | 100% | Adjusted EBITDA ⁽²⁾ | | | |
| | | | | | |

Iten

(1) The Compensation Committee selected the performance criterion as a key measure in determining stockholder value.

(2) Free cash flow, the prior metric, was defined as net income/loss before interest income/expense, income tax benefit/expense, depreciation, amortization and accretion, impairment of intangible assets and stock-based compensation expense, less capital expenditures and plus/less negative/positive changes in net working capital. While the Compensation Committee believes that free cash flow remains a useful metric to evaluate overall performance, it can be influenced by one-time capital expenditures, restructuring costs, and other non-recurring expenses, necessitating potential equitable adjustments and potentially reducing objectivity in making performance determinations. For 2023 and taking into account our ongoing business transformation, the Compensation Committee determined that, adjusted EBITDA, which is defined as net income/loss before interest income/expense, income tax benefit/expense, depreciation, amortization and accretion expense, stock-based compensation expense, impairment of intangible assets, and severance and restructuring (all calculated in accordance with U.S. GAAP), would be a more useful and objectively measurable metric. This performance criteria is a non-GAAP measure of the Company's earnings.

The 2023 LTIP grants provide that the grant will vest and be paid only if the minimum threshold of performance for the 2023 - 2025 performance period is achieved and will be forfeited if the minimum threshold of performance for the 2023 - 2025 performance period is not achieved. Participants will generally forfeit all rights with respect to RSUs and DERs awarded under the 2023 LTIP grant if they terminate with cause or voluntarily separate before the payment date, subject to employment agreement provisions for our CEO. The 2023 LTIP grants will be paid in March 2026 after filing our Annual Report on Form 10-K for the year ended December 31, 2025, with the SEC. The Company will provide the details of the performance criterion for the 2023 - 2025 performance period upon completion of the 2023 - 2025 performance period in its 2026 Proxy Statement.

The table below details the performance-based grants awarded to our NEOs for 2023:

| NEO | RSUs Awarded (Performance-Based) (#) | Value at Grant Date (\$) ⁽¹⁾ | Market Value at Year-End (\$) ⁽²⁾ |
|-----------------------|---|---|--|
| Vincent D. Kelly | 48,840 | 400,000 | 756,043 |
| Calvin C. Rice | 13,736 | 112,498 | 212,633 |
| Michael W. Wallace | 30,525 | 250,000 | 472,527 |
| Sharon Woods Keisling | 11,447 | 93,751 | 177,200 |

(1) The fair values of the RSUs awarded were calculated at \$8.19, the closing price of the Company's common stock on December 31, 2022, the date of grant.

(2) Market or payout values of the unvested RSUs were based on the target number of RSUs and the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023 of \$15.48 per share. The RSUs are convertible into shares of the Company's common stock if the pre-established performance criterion for the 2023 - 2025 performance period is achieved.

The performance-based grants noted in the table above will vest on December 31, 2025, if the minimum threshold of performance for the 2023-2025 performance period is achieved.

Termination and Change in Control Arrangements

At this time, we do not have written employment agreements with our executives except for Mr. Kelly, our CEO. For purposes of retention, the Compensation Committee believed that an employment agreement with Mr. Kelly was necessary. Providing severance to each of our executives, including NEOs, is an important retention tool and provides security to the executives with respect to their terms of employment. Our policies on severance are intended to provide fair and equitable compensation in the event of termination of employment. We did not pay or accrue any amounts relating to termination of any NEO for the year ended December 31, 2023. For a detailed description of the termination and change-in-control provisions refer to "Payments Upon Termination or Termination Due to Change in Control" on page 47.

All Other Compensation

We provide certain employee benefits and limited perquisites to our NEOs. In general, except as noted below, the other elements of compensation are the same as offered to all other employees of the Company.

2023 Payment of Accrued Paid Time Off – In continuation of the Company's strategic business efforts, which place an emphasis on cash flow generation, we implemented a flexible time off policy in 2023. This policy replaced the historical paid time off policy, which provided for the accrual of unused paid time off and led to cash expenditures for remaining balances at the time of employee departures. In 2023, we made a one-time payment to eligible employees related to the balance of previously accrued paid time off.

Perquisites – Mr. Kelly's agreement allows for the use of an automobile, although he did not utilize this perquisite in 2023. From time to time we may offer additional limited perquisites to our NEOs that we believe to be fair and reasonable. See the footnotes to the Summary Compensation Table for a description of the perquisites provided to our NEOs in 2023.

Insurance Premiums – We paid for basic life insurance at the value of each NEO's annual salary to a maximum of \$250,000. This is available to all employees of the Company.

Company Contribution to Defined Contribution Plan – The Spok Holdings, Inc. Savings and Retirement Plan (the "Plan") is open to all Company employees working a minimum of 20 hours per week with at least 30 days of service. The Plan qualifies under Section 401(k) of the Internal Revenue Code (the "Code"). Under the Plan, participating employees may elect to voluntarily contribute a percentage of their qualifying compensation on a pre-tax or after-tax basis up to the annual maximum amounts established by the Code. The Company matches 50% of the employee's contribution, up to 6% of each participant's gross salary per pay period, or 50% of the employee's annualized contribution up to \$2,500, whichever is greater. There is a per-pay-period match on the 6% component and an end-of-year true-up on the \$2,500 component. Contributions made by the Company become fully vested three years from the date of the participant's commencement of employment. Profit sharing contributions are discretionary. In 2023, 2022 and 2021, we made matching contributions in amounts equal to \$39,600, \$32,622, and \$18,686, respectively, for the NEOs participating in the Plan.

Dividend Equivalent Rights – Participants in the LTIP, including the NEOs, are entitled to accrue DERs on each RSU granted to the participant. Each DER represents the value of dividends paid on the Company's common stock during the related LTIP performance cycles. Each participant, including the NEOs, is entitled to receive in cash the DERs accrued on the underlying RSUs if the pre-established performance criteria are met. If a participant voluntarily leaves the employ of the Company, the underlying DERs are forfeited along with forfeiture of the unvested RSUs.

Other Employee Benefits – We maintain broad-based benefits for all employees, including health, vision and dental insurance, disability insurance, paid time off and paid holidays. Executives (including NEOs) are eligible to participate in all of the employee benefit plans on the same basis as other employees.

OTHER CONSIDERATIONS

Stock Ownership Guidelines

The Compensation Committee established stock ownership guidelines under which all executive officers, including NEOs, are expected to hold common stock until his or her termination of employment in an amount equal to a multiple of his or her annual salary, as determined by position, which is based on our peer group analysis conducted in prior years. Our CEO is required to hold at least three times his annual salary and, at April 1, 2024, held in excess of 15 times his current annual salary in shares of the Company's common stock and RSUs. Each executive officer is required to hold shares of common stock and RSUs equal to or greater than the amount of their annual salary. If the stock price declines, executive officers may hold the fixed number of shares based on the stock price at program commencement.

Stock ownership includes shares over which the executive has direct or indirect ownership or control, including RSUs. We expect executives to meet their ownership guidelines within three years of becoming subject to the guidelines (or three years from a subsequent promotion date and resulting increase in ownership requirements). As of December 31, 2023, all of our executive officers exceeded their stock ownership requirements.

Tax and Accounting Considerations

In addition to our executive compensation objectives and design principles, we consider tax and accounting treatment when designing and administering our executive compensation program. One important tax consideration is Code Section 162(m), which limits our ability to deduct (for tax purposes) compensation paid to any covered employee to \$1.0 million annually. Covered employees include certain current and former executive officers, including the principal executive officer and principal financial officer.

The Compensation Committee does not believe compensation decisions should be necessarily constrained by how much compensation is deductible for federal income tax purposes. As a result, the Compensation Committee has authorized, and retains the discretion (in the exercise of its business judgment) to authorize, payments that may not be deductible if it believes that they are in the best interests of our stockholders.

"Clawback" Policy Regarding the Recovery of Compensation

We have a "clawback" policy providing for the recovery of compensation. In 2023, we revised our policy to include recovery of compensation from current and former executive officers in the event that the Company is required to prepare an accounting restatement to comply with SEC and NASDAQ requirements. This policy provides for the mandatory recovery (subject to limited exceptions) from current and former officers of incentive-based compensation that was erroneously received during the three years preceding the date that the Company is required to prepare an accounting restatement. The amount required to be recovered is the excess of the amount of incentive-based compensation received over the amount that otherwise would have been received had it been determined based on the restated financial measure.

Prohibitions on Hedging and Pledging

We have a "hedging and pledging" policy restricting all directors, executive officers, and employees from, directly or indirectly, purchasing any security whose value derives from an equity security of the Company or any similar financial instrument that is designed to hedge or offset any decrease in market value of any equity securities of the Company. In addition, all directors and executive officers are prohibited from pledging equity securities of the Company as collateral for a loan or otherwise holding equity securities of the Company in a margin account.

BACKGROUND

The Compensation Tables for 2023 include compensation information for all the NEOs, which include Mr. Kelly, Mr. Rice, Mr. Wallace and Ms. Woods Keisling.

SUMMARY COMPENSATION TABLE

The following Summary Compensation Table includes the values for the elements of compensation detailed above. The Summary Compensation Table includes values for contingent compensation, such as unvested equity awards. The NEOs may never realize the value of certain items included under the column headed "Total," or the amounts realized may differ materially from the amounts listed in the Summary Compensation Table and related footnotes.

| NEO | Job Title | Year | Salary (\$) | Bonus (\$) | Stock Awards (\$) ⁽¹⁾ | Non-Equity Incentive Plan Compensation (\$) ⁽²⁾ | All Other Compensation (\$) ⁽³⁾ | Total Compensation (\$) |
|-----------------------|---------------|------|-------------|------------|-------------------------------------|---|--|----------------------------|
| | | 2023 | 500,000 | _ | 799,999 | 567,600 | 504,262 | 2,371,861 |
| Vincent D. Kelly | CEO | 2022 | 600,000 | _ | 999,992 | 539,000 | 102,970 | 2,241,962 |
| | | 2021 | 566,592 | _ | 999,997 | 449,500 | 102,520 | 2,118,609 |
| Calvin C. | CFO | 2023 | 300,000 | _ | 225,000 | 319,275 | 64,550 | 908,825 |
| Rice ⁽⁴⁾ | CFU | 2022 | 283,462 | 100,000 | 224,995 | 242,550 | 17,042 | 868,049 |
| | | 2023 | 400,000 | _ | 500,000 | 496,650 | 233,226 | 1,629,876 |
| Michael W. Wallace | COO | 2022 | 400,000 | 200,000 | 599,999 | 431,200 | 43,710 | 1,674,909 |
| | | 2021 | 385,420 | _ | 599,996 | 359,600 | 38,886 | 1,383,902 |
| Sharon | Corp. | 2023 | 250,000 | _ | 187,500 | 266,063 | 177,126 | 880,689 |
| Woods Keisling | Secretary and | 2022 | 237,596 | 87,500 | 187,497 | 202,125 | 18,005 | 732,723 |
| | Treasurer | 2021 | 165,256 | _ | 139,993 | 117,994 | 12,389 | 435,632 |

(1) Amounts include time-based and performance-based LTIP awards. The fair value of the performance-based RSUs awarded in 2023 is based on the probable outcome of the performance conditions on the grant date and calculated at \$8.19 per share, the closing price of the Company's common stock on December 31, 2022, the date of grant. Assuming maximum outcomes for 2023, the award would be approximately 130.0% of the values noted in the table above. Grant date fair values were determined in accordance with FASB ASC Topic 718. For additional information, refer to the footnotes of the audited financial statements that were included in the Company's 2023 Annual Report on Form 10-K for the year ended December 31, 2023.

- (2) Amounts shown represent annual STIP awards paid in cash.
- (3) Additional information is provided in the "All Other Compensation" table below.
- (4) Mr. Rice became the CFO of the Company on August 1, 2022.

ALL OTHER COMPENSATION TABLE

The following table summarizes all other compensation for the NEOs for the year ended December 31, 2023. The aggregate value of perquisites and other personal benefits or property paid to each named executive officer is less than \$10,000, and therefore no value is included in the table with respect to perquisites or other personal benefits.

| NEO | Job Title | Year | Insurance Premiums (\$) | Company Contribution to Defined Contribution Plans (\$) | Payout of Accrued Vacation (\$) ⁽¹⁾ | Dividend Equivalent Rights (DER) (\$) | Total (\$) |
|-----------------------|----------------------------------|------|----------------------------|---|--|--|------------|
| Vincent D. Kelly | CEO | 2023 | 1,584 | 9,900 | 332,939 | 159,839 | 504,262 |
| Calvin C. Rice | CFO | 2023 | 216 | 9,900 | 35,415 | 19,019 | 64,550 |
| Michael W. Wallace | COO | 2023 | 1,032 | 9,900 | 126,391 | 95,903 | 233,226 |
| Sharon Woods Keisling | Corp. Secretary and Treasurer | 2023 | 1,032 | 9,900 | 141,907 | 24,287 | 177,126 |

(1) In 2023, we replaced the accrued paid time-off policy with a flexible time-off policy for our U.S. based employees, allowing employees to take approved leave on an as-needed basis. As a result, we made payments in the third quarter of 2023 to eligible employees for the balance of their accrued paid time off as of December 31, 2022.

GRANTS OF PLAN-BASED AWARDS

The following table sets forth the possible non-equity (cash-based), equity incentive plan (performance-based RSUs) and stock awards (time-based RSUs) that were granted to the NEOs in 2023:

| | | | Under No | Estimated Possible Payouts Under Non-Equity Incentive Plan Awards ⁽¹⁾ | | | Possible uity Incen Awards ⁽²⁾ | All Other Stock | Grant Date | |
|-----------------|----------------------------|--------------|----------------------------------|--|-----------------|------------------|---|--------------------|------------------------------|--------------------------------------|
| NEO | Award ⁽³⁾ | Grant Date | Threshold (\$) ⁽⁴⁾ | Target (\$) | Maximum (\$) | Threshold (#) | Target (#) | Maximum (#) | Awards: Number of RSUs | Fair Value ⁽⁵⁾ (\$) |
| | 2023 STIP | January 2023 | 320,000 | 400,000 | 520,000 | _ | _ | _ | _ | _ |
| Vincent D. | 2023 LTIP (time) | January 2023 | _ | _ | _ | _ | _ | _ | 48,840 | 400,000 |
| Kelly | 2023 LTIP (performance) | January 2023 | _ | _ | _ | 39,072 | 48,840 | 63,492 | _ | 400,000 |
| | 2023 STIP | January 2023 | 180,000 | 225,000 | 292,500 | _ | _ | _ | _ | _ |
| Calvin C. | 2023 LTIP (time) | January 2023 | _ | _ | _ | _ | _ | _ | 13,736 | 112,498 |
| Rice | 2023 LTIP (performance) | January 2023 | _ | _ | _ | 10,989 | 13,736 | 17,857 | _ | 112,498 |
| | 2023 STIP | January 2023 | 280,000 | 350,000 | 455,000 | _ | _ | _ | _ | _ |
| Michael W. | 2023 LTIP (time) | January 2023 | _ | _ | _ | _ | _ | _ | 30,525 | 250,000 |
| Wallace | 2023 LTIP (performance) | January 2023 | _ | _ | _ | 24,420 | 30,525 | 39,683 | _ | 250,000 |
| | 2023 STIP | January 2023 | 150,000 | 187,500 | 243,750 | _ | _ | _ | _ | _ |
| Sharon Woods | 2023 LTIP (time) | January 2023 | _ | _ | _ | _ | _ | _ | 11,446 | 93,743 |
| Keisling | 2023 LTIP (performance) | January 2023 | _ | _ | _ | 9,158 | 11,447 | 14,881 | | 93,751 |

(1) Amounts represent full year cash awards under the 2023 STIP. The actual payments were equal to 141.9% of the 2023 STIP target award and are discussed in the "Short-Term Incentive Compensation" section and reflected in the "Non-Equity Incentive Plan Compensation" column of the Summary Compensation Table above.

(2) Amounts represent the RSUs awarded under the performance-based 2023 LTIP in 2023. The RSUs are convertible into shares of the Company's common stock if the pre-established performance goal of the 2023 LTIP is achieved. The performance period of the 2023 LTIP is the three-year period ending December 31, 2025.

(3) All equity awards were granted on January 3, 2023.

(4) The amount shown in the "Threshold" column represents the amount that would have been paid for 2023 if we had achieved the minimum level of each financial performance objective and did not meet the operational performance objective. Additional details are reflected in the "Short-Term Incentive Compensation" section.

(5) Amounts represent the grant date fair value of the awards calculated in accordance with FASB ASC Topic 718, which, for the performancebased 2023 LTIP awards, is based upon the probable outcome of the underlying performance conditions. For additional information, refer to footnotes of the audited financial statements that were included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

OUTSTANDING EQUITY AWARDS

At December 31, 2023, the following RSUs are outstanding for the NEOs:

| | | Stock Awards | | | | | | | |
|-----------------------|--|--|--|--|--|--|--|--|--|
| | Time-Base | d Awards | Equity Incentive Plan Awards | | | | | | |
| NEO | Number of Unearned RSUs That Have Not Vested | Market or Payout Value of Unearned RSUs That Have Not Vested (\$) ⁽¹⁾ | Number of Unearned RSUs That Have Not Vested | Market or Payout Value of Unearned RSUs That Have Not Vested (\$) ⁽¹⁾ | | | | | |
| Vincent D. Kelly | 32,560 ⁽⁴ | 504,029 | 48,840 ⁽³⁾ | 756,043 | | | | | |
| Vincent D. Keny | 19,268 ⁽⁵ | ⁱ⁾ 298,269 | 57,803 ⁽²⁾ | 894,790 | | | | | |
| Calvin C. Rice | 9,158 ⁽⁴ | ^{.)} 141,766 | 13,736 ⁽³⁾ | 212,633 | | | | | |
| | 4,335 ⁽⁵ | ⁵⁾ 67,106 | 13,006 ⁽²⁾ | 201,333 | | | | | |
| Michael W. Wallace | 20,350 ⁽⁴ | ^{.)} 315,018 | 30,525 ⁽³⁾ | 472,527 | | | | | |
| | 11,561 ⁽⁵ | ⁵⁾ 178,964 | 34,682 ⁽²⁾ | 536,877 | | | | | |
| Sharon Woods Keisling | 7,631 ⁽⁴ | ^{.)} 118,128 | 11,447 ⁽³⁾ | 177,200 | | | | | |
| | 3,613 ⁽⁵ | ⁵⁾ 55,929 | 10,838 ⁽²⁾ | 167,772 | | | | | |

(1) Market or payout values of the unvested RSUs' were based on the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023 of \$15.48 per share.

(2) Represents the target number of performance-based RSUs awarded under the LTIP on February 18, 2022. The RSUs are convertible into shares of the Company's common stock if the pre-established performance goals are achieved over the three-year period ending on December 31, 2024.

(3) Represents the target number of performance-based RSUs awarded under the LTIP on January 3, 2023. The RSUs are convertible into shares of the Company's common stock if the pre-established performance goals are achieved over the three-year period ending on December 31, 2025.

(4) Represents the RSUs awarded on January 2, 2023. The RSUs are convertible into shares of the Company's common stock based on a threeyear vesting period. The unvested RSUs will vest in equal annual installments on December 31, 2024 and 2025.

(5) Represents the RSUs awarded on February 18, 2022. The RSUs are convertible into shares of the Company's common stock based on a three-year vesting period. The unvested RSUs will vest on December 31, 2024.

STOCK AWARDS VESTED

The following table shows information regarding stock awards that vested during 2023 with respect to our NEOs. Amounts earned based on performance through the end of 2023 were not paid until after filing our 2023 Annual Report on Form 10-K with the SEC and upon the Board's determination that the applicable performance goals were met.

| | Stock Awards | | | | | |
|-----------------------|---|---|--|---|--|--|
| NEO | Number of Time-based Shares Acquired upon Vesting (#) | Value Realized on Vesting (\$) ⁽¹⁾ | Number of Performance based Shares Acquired upon Vesting (#) | Value Realized on Vesting (\$) ⁽¹⁾ | | |
| Vincent D. Kelly | 50,523 | 782,096 | 43,845 | 678,721 | | |
| Calvin C. Rice | 10,411 | 161,162 | 4,384 | 67,864 | | |
| Michael W. Wallace | 30,721 | 475,561 | 26,307 | 407,232 | | |
| Sharon Woods Keisling | 9,525 | 147,447 | 6,138 | 95,016 | | |

(1) Amounts are based on the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023 of \$15.48, the date shares were vested. Payments in shares of the Company's common stock for our annual LTIP awards were made in March 2024 for performance-based awards, after the filing of our Annual Report on Form 10-K for the year ended December 31, 2023, with the SEC, and in January 2024, for time-based awards. The following table details the achievement of the pre-established performance criteria that allowed for payment of the vested RSUs in common stock of the Company in March 2024, after the filing of our Annual Report on Form 10-K for the year ended December 31, 2023, with the SEC. The metrics shown in the following table reflect modifications made to the 2021 LTIP performance criteria in 2022 as a result of our discontinuation of Spok Go in 2022.

| Item # | 2021-2023 Performance Period Criteria (\$ in 000s) | Relative Weight | | Target | Achievement | Weighted Actual Payout |
|--------|---|--------------------|----|---------|---------------|---------------------------|
| 1 | Cumulative Software Operations Bookings (2021-2023) ⁽¹⁾ | 40% | \$ | 97,343 | \$ 78,445 | 32.2% |
| 2 | Cumulative Adjusted Operating and Capital Expenses (2021-2023) ⁽²⁾ | 40% | \$ | 397,142 | \$ 386,985 | 41.5% |
| 3 | Cumulative Wireless Revenue (2021 - 2023) | 20% | \$ | 220,147 | \$ 230,417 | 23.9% |
| | Total | 100% | _ | | - | 97.6% |

(1) Software operations bookings represent contractual arrangements to provide software licenses, professional services and equipment sales for our CCS products, or subscriptions, professional services and signature support for our Spok Go offering for 2021. Spok Go was discontinued in 2022, and as such, the target amount for this metric was reduced accordingly. These contractual arrangements (bookings) represent future revenue.

(2) Operating expenses less depreciation, amortization and accretion expense, less severance, less stock-based compensation, less goodwill impairment, plus capitalized software development costs and plus capital expense (all calculated in accordance with U.S. GAAP). The target amount for this metric was reduced to reflect a lower cost basis in 2022 based on the discontinuation of Spok Go.

PAYMENTS UPON TERMINATION OR TERMINATION DUE TO CHANGE IN CONTROL

Providing severance to each of our executives, including NEOs, is an important retention tool and provides security to the executives with respect to their terms of employment. Our policies on severance are intended to provide fair and equitable compensation in the event of involuntary termination of employment without cause. We did not pay or accrue any amounts relating to termination of any NEO for the year ended December 31, 2023.

Employment Agreement and Termination Arrangements – CEO

On February 16, 2022, the Company entered into a letter agreement with Vincent D. Kelly, the Company's President and Chief Executive Officer. The letter agreement extended the term of Mr. Kelly's employment agreement with the Company through December 31, 2024 and set forth certain changes to Mr. Kelly's compensation. For 2023, Mr. Kelly's annual base salary was \$500,000, his target annual bonus award level was \$400,000 and the target amount of his annual long-term incentive award was valued at \$800,000.

On October 10, 2023, the Company entered into a letter agreement with Mr. Kelly, the Company's President and Chief Executive Officer. The letter agreement extends the term of Mr. Kelly's employment agreement with the Company through December 31, 2026 and sets forth certain changes to Mr. Kelly's compensation. For the years 2024, 2025 and 2026, Mr. Kelly's annual base salary is \$500,000, his target annual bonus award level is \$400,000 and the target amount of his annual long-term incentive award is valued at \$1,000,000.

Under his employment agreement, Mr. Kelly is eligible to participate in all of our benefit plans, including fringe benefits available to our senior executives, as such plans or programs are in effect from time to time. Mr. Kelly's agreement also allows for the use of an automobile, although he did not utilize this perquisite in 2023. The Board reviews Mr. Kelly's base salary annually and may increase, but not decrease, the amount of his base salary. Mr. Kelly is eligible for the annual cash bonus; provided that he is employed by the Company on December 31 of the applicable calendar year and he has not voluntarily terminated his employment with the Company prior to the date such annual bonus is payable. The annual bonus shall be payable in cash. Mr. Kelly's annual base salary and cash bonus target for 2023 are set forth above in the sections entitled "2023 Executive Compensation Program Decisions – Base Salary" and "- Short-Term Incentive Compensation."

Under the employment agreement, we are not obligated to pay Mr. Kelly a gross-up payment for any payment received or to be received by Mr. Kelly in connection with his termination of employment or contingent upon a change in control of the Company that is subject to any excise tax.

The employment agreement contains a covenant restricting Mr. Kelly from soliciting and hiring employees of the Company and its subsidiaries (both wireless and software businesses) and from competing against the Company and its subsidiaries (both wireless and software businesses) during Mr. Kelly's employment and for a period of two years after the date of termination (as defined in the employment agreement) for any reason.

Under the employment agreement, the agreement may be terminated with 30 days written notice at any time if Mr. Kelly is disabled (as defined in the employment agreement) for a period of six months or more; with "cause" (as defined in the employment agreement); and without cause upon notice from the Company. Mr. Kelly may terminate such agreement with our Company at any time upon 60 days written notice to the Company. Furthermore, the employment agreement may be terminated by mutual agreement of the parties and shall automatically terminate upon Mr. Kelly's death.

Disability. The employment agreement provides that for termination as a result of disability, we shall pay Mr. Kelly:

- (1) A disability benefit equal to 50% of the base salary during the disability period in lieu of payment of his base salary;
- (2) All other unpaid amounts under any Company fringe benefit and incentive compensation programs, at the time such payments are due, subject to the terms and conditions of the applicable Company fringe benefit or incentive compensation plan or program;
- (3) An amount equal to two times the full base salary then in effect, payable in a lump sum within 45 days after such date of termination; and
- (4) An amount equal to the product of (i) a fraction based on the prorated number of days earned in the calendar year as of the date of disability, times (ii) the annual STIP target amount payable within 45 days after the date of termination.

Any payments made to Mr. Kelly during the disability period shall be reduced by any amounts paid or payable to him under our disability benefit plans.

Death. The employment agreement provides that upon death, Mr. Kelly's estate will be entitled to:

- (1) Base salary through the date of death;
- (2) All other unpaid amounts under any Company fringe benefit and incentive compensation programs, at the time such payments are due, subject to the terms and conditions of the applicable Company fringe benefit or incentive compensation plan or program;
- (3) An amount equal to two times the full base salary, payable in a lump sum within 45 days after the date of death; and
- (4) An amount equal to the product of (i) a fraction based on the prorated number of days earned in the calendar year as of the date of death, times (ii) the annual STIP target amount payable within 45 days after the date of termination.

Termination without Cause or For Good Reason. The employment agreement provides that upon a termination of employment, either by the Company without cause or by Mr. Kelly for good reason (as defined in the employment agreement), he will be entitled to:

- (1) Base salary through the date of termination payable within 10 business days;
- (2) All other unpaid amounts under any Company fringe benefit and incentive compensation programs, at the time such payments are due;
- (3) An amount equal to two times the full base salary then in effect, payable in a lump sum within 45 days after the date of termination;
- (4) An amount equal to the annual STIP target for the calendar year in which the termination occurs, payable within 45 days after the date of termination; provided that he shall be entitled to two times his annual STIP target if such termination occurs within one year following a change in control;
- (5) An amount equal to the product of (i) a fraction based on the prorated number of days earned in the calendar year as of the date of termination, times (ii) the annual STIP target amount payable within 45 days after the date of termination;
- (6) Reimbursement of the cost of continued group health plan benefits in accordance with the Consolidated Omnibus Budget Reconciliation Act of 1985 ("COBRA") for 24 months, to the extent elected by the CEO and to the extent the CEO is eligible and subject to the terms of the plan and the law;
- (7) Reimbursement for expenses reasonably incurred by Mr. Kelly in securing outplacement services through a professional person or entity of his choice, subject to the approval of the Company, at a level commensurate with Mr. Kelly's position, for up to one year commencing on or before the one-year anniversary of the date of termination at his election, not to exceed \$35,000; and
- (8) Full vesting of any unvested time-based equity awards and waiver of any continuous employment conditions on any unvested performance-based equity awards, which awards shall be payable if and when such performance objectives are achieved.

Assuming that the termination occurred on December 31, 2023, and the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023, was \$15.48 per share, the targeted payments to the CEO are set forth in the following table:

| Vincent D. Kelly CEO | Disability (\$) ⁽¹⁾ | Death (\$) ⁽²⁾ | Termination without Cause or For Good Reason (\$) ⁽³⁾ |
|---|--------------------------------|---------------------------|--|
| Employment Agreement Benefits | | | |
| Other Income ⁽⁴⁾ | 99,833 | _ | _ |
| Salary and Lump Sum Benefits ⁽⁵⁾ | 1,166,667 | 1,400,000 | 1,800,000 |
| Health Benefits ⁽⁷⁾ | | _ | 78,167 |
| Total Compensation under Employment Agreement | 1,266,500 | 1,400,000 | 1,878,167 |
| Company Incentive Plans and Other Benefits | | | |
| Life Insurance ⁽⁶⁾ | _ | 250,000 | _ |
| 2023 STIP ⁽⁸⁾ | 567,600 | 567,600 | 567,600 |
| 2021 LTIP Time-based Award ⁽⁹⁾ | 231,798 | 231,798 | 231,798 |
| 2021 LTIP Performance-based Award ⁽¹⁰⁾ | 695,424 | 695,424 | 695,424 |
| 2022 LTIP Time-based Award ⁽¹²⁾ | 298,253 | 298,253 | 596,522 |
| 2022 LTIP Performance-based Award ⁽¹³⁾ | 590,561 | 590,561 | 894,790 |
| 2023 LTIP Time-based Award ⁽¹⁴⁾ | 252,014 | 252,014 | 756,043 |
| 2023 LTIP Performance-based Award ¹⁵⁾ | 249,494 | 249,494 | 756,043 |
| All Other Compensation ⁽¹¹⁾ | 363,733 | 363,733 | 577,639 |
| Total Compensation from Company Incentive Plans and Other Benefits | 3,248,877 | 3,498,877 | 5,075,859 |
| Total Compensation | 4,515,377 | 4,898,877 | 6,954,026 |

For purposes of the Disability benefits, Mr. Kelly was assumed to be disabled on June 1, 2023, through a termination date of December 31, 2023 (which includes 30 days written notice provided on December 1, 2023).

(2) For purposes of the "Death" scenario, it is assumed death occurred on December 31, 2023 .

(3) For purposes of the "Termination without Cause or For Good Reason" scenario, the termination date is assumed to have occurred on December 31, 2023. In the event of change in control, if terminated within one year of change in control date, Mr. Kelly would be entitled to one additional year of target annual bonus.

- (4) This amount assumes Mr. Kelly has been paid his pro rata base salary from January 1, 2023, through December 31, 2023, under the "Death" and "Termination without Cause or For Good Reason" scenarios. The payment to Mr. Kelly under the "Disability" scenario includes a disability benefit equal to 50% of the base salary during the disability period and reduces compensation by anticipated payments made under the Company's short- and long-term disability plans during the period of disability.
- (5) These amounts represent the relevant lump sum payments pursuant to Mr. Kelly's employment agreement and include the additional STIP target bonus amounts.
- (6) This represents a standard benefit available to all employees.
- (7) This was the cost of continuation of health benefits that may be provided to Mr. Kelly. At his expense, Mr. Kelly or his beneficiary is entitled to continuation of health coverage pursuant to COBRA under the "Disability" or "Death" scenario. The amount reflected in the table under "Termination without Cause or For Good Reason" scenario represented reimbursement of the cost of continuation of health benefits provided to Mr. Kelly for 24 months.
- (8) These amounts represent the actual amount of Mr. Kelly's 2023 STIP that was unpaid as of the date of termination, December 31, 2023.
- (9) Pursuant to the terms of the 2021 LTIP time-based award, Mr. Kelly was entitled to 33% of the target award for purposes of the "Disability" and "Death" scenarios. With respect to the "Termination without Cause or for Good Reason" scenario, Mr. Kelly receives accelerated vesting on the Date of Termination of any time-based conditions for any unvested equity awards. The total RSUs awarded to Mr. Kelly for the 2021 LTIP timebased award were 44,923. At December 31, 2023, 14,975 shares remained unvested. The amounts represent the market values at December 31, 2023, for the RSUs that would have vested as of December 31, 2023, under the 2021 LTIP award based on the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023 of \$15.48 per share.
- (10) Pursuant to the terms of the 2021 LTIP performance-based award, Mr. Kelly was entitled to 100% of the target award for purposes of the "Disability" and "Death" scenarios. With respect to the "Termination without Cause or for Good Reason" scenario, Mr. Kelly receives accelerated vesting on the Date of Termination of any time-based conditions for any unvested equity awards. Payment of awards with performance obligations are not made until those requirements have been satisfied. The total RSUs awarded to Mr. Kelly for the 2021 LTIP performance-based award were 44,924. The amounts represent the market values at December 31, 2023, for the RSUs that would have

vested, assuming performance at target level as of December 31, 2023, under the 2021 LTIP award, based on the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023 of \$15.48 per share.

- (11) The amount reflected under "Termination without Cause or For Good Reason" scenario consists of the maximum reimbursement for outplacement services of \$35,000 and cumulative dividends earned through December 31, 2023, (excluding interest earned) for the RSUs awarded to Mr. Kelly under the 2021, 2022 and 2023 LTIP grants. For purposes of the "Disability" and "Death" scenarios, the amounts reflected consist of cumulative dividends earned through December 31, 2023, (excluding interest earned) for the RSUs awarded to Mr. Kelly under the 2021, 2022 and 2023 LTIP grants. For purposes of the "Disability" and "Death" scenarios, the amounts reflected consist of cumulative dividends earned through December 31, 2023, (excluding interest earned) for the RSUs awarded to Mr. Kelly under the 2021, 2022 and 2023 LTIP grants. These amounts represent cumulative cash dividends of \$3.00 per share for RSUs granted in 2021, \$2.50 per share for RSUs granted in 2022, and \$1.25 per share for RSUs granted in 2023.
- (12) Pursuant to the terms of the 2022 LTIP time-based award, Mr. Kelly was entitled to 33% of the target award for purposes of the "Disability" and "Death" scenarios. With respect to the "Termination without Cause or for Good Reason" scenario, Mr. Kelly receives accelerated vesting on the Date of Termination of any time-based conditions for any unvested equity awards. The total RSUs awarded to Mr. Kelly for the 2022 LTIP timebased award were 57,803. At December 31, 2023, 38,536 shares remained unvested. The amounts represent the market values at December 31, 2023, for the RSUs that would have vested as of December 31, 2023, under the 2022 LTIP award based on the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023 of \$15.48 per share.
- (13) Pursuant to the terms of the 2022 LTIP performance-based award, Mr. Kelly was entitled to 66% of the target award for purposes of the "Disability" and "Death" scenarios. With respect to the "Termination without Cause or for Good Reason" scenario, Mr. Kelly receives accelerated vesting on the Date of Termination of any conditions for any unvested equity awards. Payment of awards with performance obligations are not made until those requirements have been satisfied. The total RSUs awarded to Mr. Kelly for the 2022 LTIP performance-based award were 57,803. The amounts represent the market values at December 31, 2023, for the RSUs that would have vested, assuming performance at target level, as of December 31, 2023, under the 2022 LTIP award based on the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023 of \$15.48 per share.
- (14) Pursuant to the terms of the 2023 LTIP time-based award, Mr. Kelly was entitled to 33% of the target award for purposes of the "Disability" and "Death" scenarios. With respect to the "Termination without Cause or for Good Reason" scenario, Mr. Kelly receives accelerated vesting on the Date of Termination of any time-based conditions for any unvested equity awards. The total RSUs awarded to Mr. Kelly for the 2023 LTIP timebased award were 48,840. At December 31, 2023, 48,840 shares remained unvested. The amounts represent the market values at December 31, 2023, for the RSUs that would have vested as of December 31, 2023, under the 2023 LTIP award based on the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023 of \$15.48 per share.
- (15) Pursuant to the terms of the 2023 LTIP performance-based award, Mr. Kelly was entitled to 33% of the target award for purposes of the "Disability" and "Death" scenarios. With respect to the "Termination without Cause or for Good Reason" scenario, Mr. Kelly receives accelerated vesting on the Date of Termination of any performance-based conditions for any unvested equity awards. Payment of awards with performance obligations are not made until those requirements have been satisfied. The total RSUs awarded to Mr. Kelly for the 2023 LTIP award performance-based were 48,840. The amounts represent the market values at December 31, 2023, for the RSUs that would have vested, assuming performance at target level, as of December 31, 2023, under the 2023 LTIP award based on the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023 of \$15.48 per share.

Termination Arrangements – NEOs (Excluding the CEO)

Mr. Rice, Mr. Wallace, and Ms. Woods Keisling are employed at will with no separate arrangement other than the severance benefits outlined in the Company's Executive Severance and Change in Control Agreement (the "Severance Agreement"). The Company previously entered into Severance Agreements with Mr. Rice, Mr. Wallace and Ms. Woods Keisling for the purpose of providing severance payments and benefits upon termination of the executive's employment without "cause" or, following the occurrence of a change in control, a termination of the executive's employment without cause or a resignation of the executive's employment for "good reason" as defined in the Severance Agreements. In April 2017, the Company executed new Severance Agreements with Mr. Wallace and Ms. Woods Keisling, the terms of which are similar to the Severance Pay Plan, except for termination due to change in control. In August 2023, the Company executed a new Severance Agreement with Mr. Rice, the terms of which are similar to the Severance Pay Plan, except for termination due to change in control. In August 2023, the Company executed a new Severance Agreement with Mr. Rice, the terms of which are similar to the Severance Pay Plan, except for termination due to change in control.

Termination without Cause. Under the terms of the Severance Agreements, Mr. Rice, Mr. Wallace and Ms. Woods Keisling would be entitled to the following severance benefits upon a termination without cause occurring prior to a change in control, subject to their executing a release of claims.

- (1) Continued payment of base salary for a minimum of 26 weeks, plus an additional two weeks for each year of service, up to a combined maximum of 52 weeks (the "Severance Period");
- (2) Continued group health plan benefits in accordance with COBRA. Under the Severance Agreements, COBRA coverage will be provided to NEOs at the discounted employee rate for the Severance Period; and at the end of such period, the NEOs are able to continue their COBRA coverage but they will be fully responsible for the entire COBRA premium amount; and
- (3) Prorated portion of the award under the annual STIP for the calendar year in which the termination occurred, based upon the length of employment in that calendar year and actual performance for the year.

The benefits mentioned above are subject to certain post-employment restrictions (principally execution of a release of claims and satisfaction of non-compete obligations) and other terms and conditions set forth in the Severance Agreements. All severance payments are subject to the applicable federal, state and local taxes. In the event of death prior to the completion of all payments, the remaining payments shall be made to the executive's beneficiary.

Termination Vesting Provision for the 2021, 2022 and 2023 LTIP Grants. In accordance with the terms of the LTIP, if the NEOs (but not the CEO) are terminated for cause or voluntarily separate from service prior to the end of the applicable performance period, they shall forfeit any right to unvested awards, unless otherwise authorized by the Committee in its sole discretion. Otherwise, participants are entitled to a prorated award at the end of the performance period, provided the performance targets have been met. Based on the total number of days they were employed during the performance period, in the event of a participant's death, the participant's estate will be eligible to receive an amount not greater than 100% of the participant's target award, with such amount determined in the Compensation Committee's sole discretion. Payment will be made in the year following the participant's death.

Assuming that the termination without cause occurred on December 31, 2023, and that the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023, was \$15.48 per share, the targeted payments to the NEOs (excluding the CEO), are set forth in the following table:

| NEO | Job Title | Salary (\$) | Health Benefits (\$) ⁽¹⁾ | 2023 STIP (\$) ⁽²⁾ | LTIP and Other Equity Awards (\$) ⁽³⁾ | All Other Compensation (\$) ⁽⁴⁾ | Total (\$) |
|--------------------------|-------------------------------|-------------|--|----------------------------------|--|--|------------|
| Calvin C. Rice | CFO | 253,846 | 27,883 | 319,275 | 432,047 | 61,326 | 1,094,377 |
| Michael W. Wallace | COO | 292,308 | 23,578 | 496,650 | 1,393,061 | 217,314 | 2,422,911 |
| Sharon Woods Keisling | Corp. Secretary and Treasurer | 250,000 | 29,980 | 266,063 | 411,660 | 61,110 | 1,018,813 |

(1) These amounts represent the cost of continuation of health benefits for the Severance Period provided to the NEOs.

(2) These amounts represent the actual STIP award paid to the NEOs for 2023. The Company's performance for 2023 resulted in payment at 141.9% of the STIP target.

- (3) Pursuant to the terms of the LTIP, the NEOs were entitled to 97.6% of the target award for the performance-based 2021 grant, 100% of the target award for the time-based 2021 grant, 66% of the target award for the 2022 grant and 33% of the target award for the 2023 grant. Payment for awards with performance obligations are not made until the end of the applicable performance period; however, for purposes of this table, we have included the value of the target number of performance-based RSUs, pro-rated for the 2022 grants. The amounts represent the RSUs based on the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023 of \$15.48 per share.
- (4) These amounts represent cumulative cash dividends accrued for RSUs granted but unvested as of December 31, 2023 of \$3.00 per share for 2021 LTIP plans, \$2.50 per share for 2022 LTIP plans, and \$1.25 per share for 2023 LTIP plans. The amounts do not reflect interest earned on the cumulative cash dividends.

Change in Control Arrangements – NEOs (Excluding the CEO)

Under the Severance Agreements with Mr. Rice, Mr. Wallace and Ms. Wood Keisling, if a change in control with respect to the Company occurs, and following such change in control, Mr. Rice, Mr. Wallace or Ms. Wood Keisling experiences a termination of employment by the Company without cause or resigns for "good reason" as defined in the Severance Agreements, then, the executive would be entitled to the following severance benefits, subject to their executing a release of claims.

The severance benefits upon a termination without cause or resignation for good reason occurring after a change in control, subject to execution of a release of claims would be:

- A cash lump sum payment equal to a minimum of 1.5 times the executive's base salary, plus an additional two weeks of base salary for each year of service, up to a maximum payment of two times the executive's base salary;
- (2) Accident and health insurance benefits substantially similar to those that the executive was receiving immediately prior to termination until the earlier to occur of 18 months following termination or such time as the executive is covered by comparable programs of a subsequent employer, reduced to the extent of any comparable benefits received from another source;
- (3) An amount equal to 100% of the executive's target award under the annual STIP for the calendar year in which the termination occurred; and
- (4) Accrued Rights defined as any other amount or benefit to which the Executive is entitled under any other compensation or benefit plan, program or arrangement, payable in accordance with the terms of such plan, program or arrangement as of the date of termination.

In addition, in accordance with the terms of the LTIP, the NEOs (but not the CEO), will be entitled to the following accelerated vesting schedule in the event of a change in control, but only if the Compensation Committee determined that the Company was on track to meet the applicable performance goals under the LTIP:

- (1) 50% of the participant's target award shall vest if a change in control occurs during the first year of the performance period;
- (2) 75% of the participant's target award shall vest if a change in control occurs during the second year of the performance period; or
- (3) 100% of the participant's target award shall vest if a change in control occurs during the third year of the performance period.

Additionally, one hundred percent (100%) of the participant's unvested time-based equity awards will be entitled to accelerated vesting in the event of a change in control. Payment will be made on the earlier of: (1) a change in control of the Company (as defined in the applicable equity plan); or (2) on or after the third business day following the day that the Company filed its 2023 Annual Report on Form 10-K with the SEC.

Assuming a termination without cause or resignation for good reason following a change in control occurred on December 31, 2023, and that the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023, was \$15.48 per share, the targeted payments to the NEOs (excluding the CEO) are set forth in the following table:

| NEO | Job Title | Salary and Lump Sum Benefits (\$) ⁽¹⁾ | Health Benefits (\$) ⁽²⁾ | 2023 STIP (\$) ⁽³⁾ | LTIP and Other Equity Awards (\$) ⁽⁴⁾ | All Other Compensation (\$) ⁽⁵⁾ | Total (\$) |
|--------------------------|-------------------------------|--|--|----------------------------------|--|--|------------|
| Calvin Rice | CFO | 903,846 | 49,447 | 319,275 | 695,191 | 89,458 | 2,057,217 |
| Michael W. Wallace | COO | 1,092,308 | 48,393 | 496,650 | 2,015,651 | 285,937 | 3,938,939 |
| Sharon Woods Keisling | Corp. Secretary and Treasurer | 725,000 | 44,971 | 266,063 | 630,887 | 84,543 | 1,751,464 |

(1) These amounts assume the NEOs have been paid their pro rata base salaries from January 1, 2023, through December 31, 2023 and the STIP award at the target levels.

(2) These amounts represent the cost of continuation of health benefits provided to the NEOs for 18 months.

(3) These amounts represent accrued rights, the STIP that was payable as of the date of termination, December 31, 2023. The Company's performance for 2023 resulted in payment at 141.9% of the STIP target.

(4) These amounts represent the portion of the RSUs under the LTIP that were eligible to vest based on the closing market price of our common stock on the last trading day of fiscal year ending December 31, 2023, of \$15.48 per share. These amounts would be payable without regard to termination of employment, but with respect to performance-based RSUs, only if the Compensation Committee determined that the Company was on track to meet the applicable performance goals under the LTIP.

(5) These amounts represent cumulative cash dividends accrued for RSUs granted but unvested as of December 31, 2022 of \$3.00 per share for 2021 LTIP plans, \$2.50 per share for 2022 LTIP plans, and \$1.25 per share for 2023 LTIP plans. The amounts do not reflect interest earned on the cumulative cash dividends.

We did not pay or accrue any amounts relating to termination and change in control payments for the NEOs for the year ended December 31, 2023.

The LTIP contains a forfeiture policy for termination with cause. Under these provisions, executives (including NEOs) who are terminated upon failure to substantially perform duties, failure to carry out any lawful and reasonable directive, conviction or plea of nolo contendere to a felony or crime of moral turpitude, material breach of their obligations as an employee or commission of an act of fraud, embezzlement, misappropriation or otherwise acting in a manner detrimental to the Company's interests as determined by the Board, will forfeit any outstanding awards as of the date of termination. These provisions serve to help ensure that executives act in the best interest of the Company and its stockholders.

SEVERANCE RECOVERY POLICY

We maintain a clawback provision regarding severance benefits. Under the clawback provision, executives (including NEOs) who violate non-competition, non-solicitation or confidentiality agreements forfeit all severance amounts paid or to be paid by the Company. Further, it is our policy to seek the reimbursement of severance benefits paid to executives (including NEOs) who violate non-competition, non-solicitation or confidentiality agreements, or otherwise breach the Separation Agreements and Release between themselves and the Company.

The Company's Restricted Stock Agreement under the 2020 Equity Incentive Award Plans includes a "Spendthrift Clause" to protect unvested restricted stock against any interest or transfer.

PAY VERSUS PERFORMANCE

As required by Section 953(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act, we are providing the information below to illustrate the relationship between the SEC-defined compensation actually paid ("CAP") and various measures used to gauge the Company's financial performance in conformance with Item 402(v) of Regulation S-K. CAP is calculated in accordance with Item 402(v) of Regulation S-K and differs from compensation shown in the Summary Compensation Table on page 41 for the CEO and other NEOs. See below for a reconciliation of the total compensation shown in the Summary Compensation Table to CAP. The Compensation Committee does not utilize CAP as the basis for making compensation decisions. For further information concerning our compensation philosophy and how we align executive compensation with our performance, see the Compensation Discussion and Analysis section beginning on page 26.

The following table sets forth information concerning the compensation of our NEOs for each of the fiscal years ended December 31, 2020, 2021, 2022 and 2023, and our financial performance for each such fiscal year:

| | | | Average | | Value of Initia Investment | | | |
|------|---|---|---|--|-------------------------------------|---|-----------------|--|
| Year | Summary Compensation Table Total for PEO (\$) ⁽¹⁾ | Compensation Actually Paid to PEO (\$) ⁽²⁾ | Summary Compensation Table Total for Non-PEO NEOs (\$) ⁽¹⁾ | Average Compensation Actually Paid to Non-PEO NEOs (\$) ⁽²⁾ | Total Shareholder Return (\$) | Peer Group Total Shareholder Return (\$) | Net Income (\$) | Adjusted EBITDA (\$) ⁽⁴⁾ |
| 2023 | 2,371,861 | 4,206,221 | 1,139,797 | 1,765,153 | 182 | 84 | 15,666,000 | 30,342,000 |
| 2022 | 2,241,962 | 1,987,036 | 1,091,894 | 1,017,455 | 87 | 115 | 21,856,000 | 14,965,000 |
| 2021 | 2,118,609 | 1,715,236 | 909,767 | 778,887 | 84 | 135 | (22,180,000) | (4,892,000) |
| 2020 | 2,089,573 | 1,823,663 | 863,198 | 796,890 | 96 | 115 | (44,225,000) | 6,346,000 |

(1) Total compensation earned during the fiscal year as presented within the Summary Compensation Table on Page <u>41</u>, during each year in the table above. Mr. Vince Kelly is represented as the principal executive officer ("PEO") for the years shown. For performance years 2023 and 2022, Mr. Calvin Rice, Mr. Michael Wallace and Ms. Sharon Woods Keisling are represented as the non-PEO NEOs. For the performance years 2021 and 2020, Mr. Michael Wallace and Ms. Sharon Woods Keisling are represented as the non-PEO NEOs.

(2) CAP to our NEOs represents the "Total" compensation reported in the Summary Compensation Table for the applicable fiscal year, as adjusted for the adjustments in Appendix A.

(3) Total Shareholder Return is cumulative for the measurement periods beginning on December 31, 2019 and ending on the last fiscal day in 2023, 2022, 2021, and 2020 respectively, calculated in accordance with Item 201(e) of Regulation S-K. "Peer Group" represents the S&P Composite 1500 Healthcare Technology Index for each year disclosed in the table.

(4) Adjusted EBITDA represents net income/loss before interest income/expense, income tax benefit/expense, depreciation, amortization and accretion expense, stock-based compensation expense, impairment of intangible assets, and severance and restructuring.

Appendix A: The following adjustments were made to the total compensation paid to the PEO and the average total compensation paid to the Non-PEO NEOs to arrive at CAP, in accordance with SEC rules.

| | 202 | 2020 2021 2022 | | 22 | 2023 | | | |
|--|-----------|---------------------------------|-----------|---------------------------------|-----------|---------------------------------|-----------|------------------------------------|
| Adjustments | PEO (\$) | Average Non-PEO NEOs (\$) | PEO (\$) | Average Non-PEO NEOs (\$) | PEO (\$) | Average Non-PEO NEOs (\$) | PEO (\$) | Average Non-PEO NEOs (\$) |
| Deduction for Value of Stock Awards as reported in Summary Compensation Table | (999,998) | (369,995) | (999,997) | (369,995) | (999,992) | (337,497) | (799,999) | (304,167) |
| Fair Value of awards granted in fiscal year that are unvested and outstanding at fiscal year end | 758,376 | 280,593 | 698,565 | 258,469 | 789,016 | 266,295 | 1,260,072 | 479,090 |
| Fair Value of awards granted in fiscal year that are vested in the fiscal year | 151,680 | 56,123 | 139,707 | 51,689 | 157,797 | 53,254 | 252,014 | 95,811 |
| Change in Fair Value of Prior Years' awards unvested and outstanding at fiscal year end | (55,304) | (11,925) | (98,118) | (36,304) | (68,285) | (19,120) | 561,848 | 189,625 |
| Change in Fair Value of Prior Years' awards vested in the fiscal year | (85,650) | (15,833) | (109,528) | (27,404) | (71,660) | (20,064) | 569,262 | 167,471 |
| Fair Value of Prior Years' awards forfeited in the fiscal year | (35,014) | (5,271) | (34,002) | (7,335) | (61,802) | (17,307) | (8,837) | (2,474) |
| Total Adjustments | (265,910) | (66,308) | (403,373) | (130,880) | (254,926) | (74,439) | 1,834,360 | 625,356 |

Tabular List of Financial Performance Measures

As described in greater detail in Compensation Discussion & Analysis beginning on page <u>26</u>, our approach to executive compensation is designed to directly link pay to performance, recognize corporate performance, promote long-term stock ownership, attract, retain and motivate talented executives, and balance risk and reward. The Company believes the following financial performance measures represent the most important financial performance measures used by the Company to link compensation actually paid (as defined by SEC rules) to the Company's named executive officers to Company performance, for the fiscal year ended December 31, 2023.

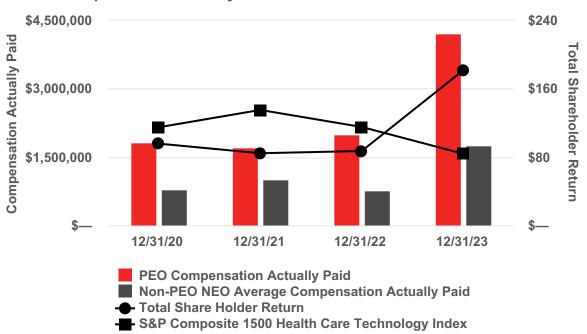
- (1) Adjusted EBITDA
- (2) Wireless Revenue
- (3) Consolidated Revenue
- (4) CCS Operations Bookings

For additional details regarding our most important financial performance measures, please see the sections entitled "Short-Term Incentive Compensation" and "Long-Term Incentive Compensation" in our Compensation Discussion and Analysis elsewhere in this Proxy Statement.

Analysis of the Information Presented in the Pay versus Performance Table

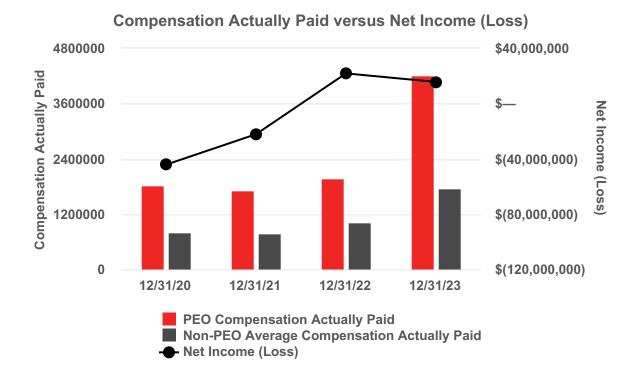
In accordance with Item 402(v) of Regulation S-K, we are providing the following graphic descriptions of the relationships between compensation actually paid to our PEO and the average of the compensation actually paid to our remaining NEOs, with (i) our cumulative TSR, (ii) our Peer Group TSR, (iii) our net income, and (iv) our adjusted EBITDA, in each case, for the fiscal years ended December 31, 2020, 2021, 2022 and 2023.

TSR amounts reported in the graph assume an initial fixed investment of \$100 and that all dividends, if any, were reinvested.



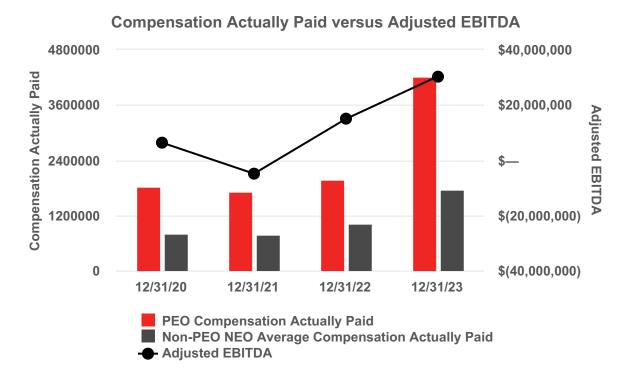
Compensation Actually Paid versus Total Shareholder Return

As shown in the chart above, the PEO and other NEOs CAP amounts are directionally aligned with the Company's TSR. We believe the use of equity awards in the Long-Term Incentive Plan, strengthens the alignment between our executives' compensation plans and stockholders' interests. The TSR peer group is based on the S&P Composite 1500 Health Care Technology Index, which reflects the Company's industry sector. The Company's four-year cumulative TSR was above that of the S&P Composite 1500 Health Care Technology Index.



As shown in the chart above, the Company's net income has increased over the four-year measurement period. The changes in CAP for the PEO and other NEOs are not proportionally correlated with changes in net income over the same measurement period. This is due in part to PEO and other NEO compensation being largely equity-based compensation, as well as the impacts of the impairments and change in valuation allowance on net income in accordance with GAAP. In addition, while net income is one of several factors used to assess Company performance, the Company generally does not use net income as a metric to determine compensation levels or incentive plan payout.

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As shown in the chart above, the PEO and other NEOs' CAP amounts are directionally aligned with the Company selected measure of adjusted EBITDA. As discussed in the Long-Term Incentive Plan for 2023 on page <u>36</u>, adjusted EBITDA is a key performance metric for 2023. However, performance-based equity awarded under the Long-Term Incentive Plan is generally based on a three-year performance period and the value upon vesting is reflective of the prior three-year performance period. Additionally, while we believe adjusted EBITDA is the most important financial performance measure used by us to link compensation actually paid to our NEOs for the most recently completed fiscal year, this metric was not used by us to link NEO compensation to Company performance in fiscal years ended December 31, 2022, 2021 or 2020.

PROPOSALS REQUIRING YOUR VOTE

PROPOSAL 1 – ELECTION OF DIRECTORS

Below are six nominees for director who the Company believes are best positioned to serve our Company and stockholders. The Board unanimously recommends that you vote "FOR" each of the six of the nominees. In doing so, the nominees will be elected at the Annual Meeting to serve until their respective successors are elected or appointed and qualified.

Properly executed proxies will be voted as marked. Unmarked proxies will be voted "FOR" each of the six nominees named below.

It is expected that all nominees proposed by our Board will be able to serve on the Board if elected. However, if before the election one or more nominees are unable to serve for any unforeseen reason, the proxy holders will vote the proxies for the remaining nominees and for substitute nominees chosen by our Board (unless our Board reduces the number of directors to be elected).

Set forth below is certain information, as of April 29, 2024, for each individual nominated to the Board:



Dr. Bobbie Byrne, age 56, became a director of the Company in January 2020. She is a member of the Audit Committee, Compensation Committee and Nominating and Governance Committee.

Position, Principal Occupation and Professional Experience: Dr. Byrne currently serves as EVP and Chief Information Officer at Advocate Health and has served as Chief Information Officer at Advocate Health since 2017, responsible for all information technology applications, information security, infrastructure, clinical informatics, data warehousing and business intelligence across the entire healthcare system. In 2017 she served as CMO at Edward-Elmhurst Health where she was responsible for quality and safety, clinical research, information technology and patient experience and prior to that she was the CIO from 2009 to 2017 where she oversaw the Epic and Lawson implementations. Dr. Byrne was the Clinical Director at the Certification Commission for Healthcare Information Technology in 2009 and served as the SVP, Clinical Solutions for Eclipsys, Inc. (now Allscripts, Inc.) from 2005 to 2009.

Director Qualifications: Dr. Byrne has extensive operational and executive management experience with over 20 years of experience in the healthcare industry, which provides a unique insight to the Company as it transitions to a cloud-based software Company. She completed medical school at Northwestern University and pediatrics residency at Children's Memorial Medical Center in Chicago. She also practiced at Northwestern Memorial Hospital and North Shore University Healthcare. She received her M.B.A. from the Kellogg Graduate School of Management and her B.A. from Northwestern University. She is active in the informatics work of the American Academy of Pediatrics, having served on the organization's Physician Advisory Council for Informatics. She is board certified in both Pediatrics and Clinical Informatics. Dr. Byrne has the requisite qualifications to continue as a director.



Christine M. Cournoyer, age 72, became a director of the Company in March 2020. She is Chair of the Board and the Nominating and Governance Committee.

Position, Principal Occupation and Professional Experience: Ms. Cournover currently serves as a strategic advisor to digital health companies and as a board member of CareDx, Inc., a leading precision medicine company providing solutions for transplant patients, since 2019. She also serves as the Chairperson of the Compensation Committee at CareDx, Inc. She served as CEO and Chairperson of N-of-One, Inc. from 2012 to 2019 until it was acquired by QIAGEN N.V., for whom she served as a strategic advisor for the remainder of 2019. In her time as CEO of N-of-One, Inc., Ms. Cournover led the transformation from a patient concierge business to a leading molecular decision support company selling to large health providers and leading molecular diagnostic commercial labs. She, along with the efforts of her team, created a Health Insurance Portability and Accountability Act (HIPAA) compliant platform running in the cloud that scaled to interpret hundreds of thousands of molecular diagnostics tests. From 2010 to 2011, Ms. Cournover served as the VP of Clinical Analytics for UnitedHealth Group/Optum where she was responsible for clinical solutions and defining the clinical support strategy. Between 2006 and 2010, she was the President and COO for Picis, a global leader in healthcare IT. Ms. Cournover also served as a board member of Emerson Hospital from 2012 to 2018, BJ's Wholesale Club from 2008 to 2011, Stride Rite from 2001 to 2007 and GTECH from 2003 to 2006. Prior positions include Managing Director, Database Division, of Harte Hanks, and VP of Global Business Transformation and CIO of the IBM Software Group.

Director Qualifications: Ms. Cournoyer has over 30 years of management experience in the Software and Healthcare IT industry. Ms. Cournoyer has extensive public and private board experience, having served on the board of directors for three public companies: Stride Rite, GTECH, and BJ's Wholesale Club. Ms. Cournoyer served as the Chairperson of the Board of Directors for N-of-One, a privately held venture backed company in molecular/genomics decision support. She is presently serving on the board of CareDx, a leader in the field of transplants. Ms. Cournoyer has experience serving on the Finance, Audit, and Compensation Committees, and has chaired a Technology Committee for two of the boards. Ms. Cournoyer has also served on a nonprofit board as a member of the Emerson Hospital Board of Trustees. She holds a B.S. degree in Business Administration from the University of Massachusetts, an M.A. in Economics from Northeastern University and is a graduate of the MIT Executive Education Program. Ms. Cournoyer has the requisite qualifications to continue as a director.



Randy Hyun, age 50, became a director of the Company in July 2021. Mr. Hyun is the Chair of the Compensation Committee and a member of the Audit Committee.

Position, Principal Occupation and Professional Experience: Mr. Hyun is the Chief Executive Officer of CarepathRx LLC, a position he has held since July 2023. Prior to that, he served as Chief Operating Officer of CarepathRx LLC and Chief Executive Officer of CarepathRx Health Systems Solutions from May 2020 to July 2023. Prior to joining CarepathRx in 2020, Mr. Hyun was Chief Executive Officer of Aetna Medicaid from 2018 through 2020 and President of Aetna Pharmacy Management from 2017 to 2018, both subsidiaries of CVS Health, a provider of health services in the health insurance, PBM, and retail pharmacy markets. From 1997 until 2017, Mr. Hyun held varying roles of increasing responsibility at McKesson Corporation, a provider of supply chain and technology solutions to healthcare providers.

Director Qualifications: Mr. Hyun has extensive management experience in the healthcare services industry with over 20 years of experience including a robust background in strategy and operations. He received his M.B.A. from the Wharton School at the University of Pennsylvania and his B.S. in Mechanical Engineering from the Massachusetts Institute of Technology. Mr. Hyun has the requisite qualifications to continue as a director.



Vincent D. Kelly, age 64, became a director, President and Chief Executive Officer ("CEO") of the Company in November 2004 when the Company was formed through the merger of Metrocall Holdings, Inc. and Arch Wireless, Inc. Prior to the merger of Metrocall and Arch, Mr. Kelly was President and CEO of Metrocall since February 2003.

Position, Principal Occupation and Professional Experience: Prior to this appointment, he had also served at various times as COO, CFO and Executive Vice President of Metrocall. He served as the Treasurer of Metrocall from August 1995 to February 2003, and served as a director of Metrocall from 1990 to 1996 and from May 2003 to November 2004. Mr. Kelly serves as CEO for all of our subsidiaries as well as a Director. Mr. Kelly served on the Boards of Tellabs from 2012 to 2013 and Penton Media from 2003 to 2007.

Director Qualifications: Mr. Kelly has been involved with the wireless and telecommunications industry for over 35 years and the software industry for over ten years. Mr. Kelly holds a BS in accounting from George Mason University. Mr. Kelly has the requisite qualifications to continue as a director.



Brett Shockley, age 64, became a director of the Company in June 2020. He is a member of the Audit Committee, Compensation Committee, and Nominating and Governance Committee.

Position, Principal Occupation and Professional Experience: Mr. Shockley currently serves as the Chief Executive Officer and Chairman of Journey AI, Inc., a private software company that provides a trusted identity platform delivering security, privacy and frictionless customer experience solutions to the contact center industry, since he co-founded the company in May 2016. He has also served on the board of directors of eGain Corporation ("eGain"), a software service provider, since January 2015 and served as eGain's Lead Independent Director from September 2017 to August 2021. From 2008 to 2014, Mr. Shockley held various positions at Avaya Holdings Corp., a technology company specializing in business communications, most recently serving as a Senior Vice President of Corporate Strategy, Corporate Development and Chief Technology Officer from May 2013 to December 2014. Prior to that, Mr. Shockley served as Chief Executive Officer, President and a Co-Founder of Spanlink Communications, Inc., a provider of contact center technologies and network infrastructure implementations, from 1988 to 2008. In addition, from 2007 to 2008, Mr. Shockley served as the Co-Founder and a director of Calabrio, Inc., a workforce optimization software company.

Director Qualifications: Mr. Shockley has extensive management experience in the Software and Technology industry with technical expertise and experience leading transitions from hardware to software, on-premise to cloud, and perpetual license to subscription SaaS. During his career, Mr. Shockley has developed technical expertise in contact center hardware and software, workforce optimization software and analytics, and security and privacy software. Mr. Shockley also has extensive public and private board experience, including his recent service as the Lead Independent Director at eGain. He holds a B.S. in Mechanical Engineering from the University of Minnesota's Institute of Technology and an M.B.A. in Marketing from the University of Minnesota's Carlson School of Management. Mr. Shockley has the requisite qualifications to continue as director.



Todd Stein, age 46, became a director of the Company in July 2018. He is Chair of the Audit Committee.

Position, Principal Occupation and Professional Experience: Mr. Stein is Co-Investment Manager of Dallas-based Braeside Investments, LLC, the investment manager of private investment partnerships focusing on global small and micro-cap equities. Mr. Stein's core competency is applying fundamental analysis to purchase undervalued securities. Prior to co-founding Braeside in 2004, Mr. Stein was a portfolio manager at Q Investments, L.P. During his tenure at Q, Mr. Stein co-managed a merger arbitrage portfolio in addition to serving as the firm's primary analyst on its short distressed/bankrupt equities portfolio. In 2002, Mr. Stein was appointed by the U.S. Trustee of the Northern District of Illinois to serve on the official creditors' committee of United Airlines. Mr. Stein holds the Chartered Financial Analyst designation.

Director Qualifications: The funds managed by Braeside have been stockholders of the Company for more than six years. Thus, Mr. Stein has an understanding of our operations, strategies, financial outlook and ongoing challenges. In addition, Mr. Stein has nearly two decades of experience in global investment management. Mr. Stein provides insight into capital allocation, which assists the Company in evaluating strategic growth opportunities for our critical communication solutions. Mr. Stein is also considered an audit committee financial expert. Mr. Stein has the requisite qualifications to continue as a director.

Unless marked otherwise, proxies received will be voted "FOR" the election of each of the nominees named above.

Recommendation of the Board:

The Board recommends a vote "FOR" the election of all director nominees named above.

PROPOSAL 2 - RATIFICATION OF APPOINTMENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Audit Committee has appointed Grant Thornton as our independent registered public accounting firm to audit our consolidated financial statements for the year ending December 31, 2024. Although ratification by stockholders is not required by law, the Board has determined that it is desirable to request approval of the appointment of Grant Thornton by the stockholders in order to give the stockholders a voice in the designation of our auditors. Notwithstanding the ratification of Grant Thornton by the stockholders, the Audit Committee, in its discretion, may appoint a new independent registered public accounting firm at any time during the year if the Audit Committee believes that such a change would be in the best interests of our Company and our stockholders.

If the stockholders do not ratify the appointment of Grant Thornton as our independent registered public accounting firm, the Audit Committee will consider the appointment of another independent registered public accounting firm for 2024 and future years. A representative of Grant Thornton will be present at the Annual Meeting and will be available to respond to appropriate questions from stockholders and to make a statement if the representative desires to do so.

Unless marked otherwise, proxies received will be voted "FOR" the ratification of the appointment of Grant Thornton as our independent registered public accounting firm for the year ending December 31, 2024.

Recommendation of the Audit Committee and Board:

The Audit Committee and the Board recommend a vote "FOR" the ratification of the appointment of Grant Thornton as our independent registered public accounting firm for the year ending December 31, 2024.

PROPOSAL 3 - ADVISORY VOTE TO APPROVE NAMED EXECUTIVE OFFICER COMPENSATION

The Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, enables our stockholders to hold an advisory vote to approve NEO compensation as disclosed in this Proxy Statement in accordance with the rules of the SEC. At our 2023 annual meeting of stockholders, our stockholders supported, on an advisory basis, the Board's proposal that the say-on-pay advisory vote occur on an annual basis. Subsequent to the advisory vote reflected in this proposal, the next advisory vote to approve NEO compensation is expected to occur at our annual meeting of stockholders in 2025.

Our executive compensation programs are designed to attract, motivate, and retain the NEOs, who are critical to the success of our Company. Under these programs, the NEOs are rewarded for the achievement of specific short-term and long-term performance objectives, corporate strategies, business objectives and the realization of increased stockholder value.

Our Compensation Committee continually reviews the compensation programs for the NEOs to ensure these programs achieve the desired goals of aligning the executive compensation structure with the stockholders' interests and current market practices. We undertook stockholder engagement efforts in 2022 and 2023 to solicit and understand feedback from stockholders on our NEO pay practices. Importantly, no specific concerns were raised by stockholders regarding the structure of our executive compensation program design or specific compensation decisions during these outreach efforts. However, the Compensation Committee continued to evaluate potential changes to our executive compensation program for 2024.

We request our stockholders approve, on an advisory basis, the NEO compensation as described in this Proxy Statement pursuant to the compensation disclosure rules of the SEC, including the Compensation Discussion and Analysis ("CD&A") and the compensation tables. This proposal, commonly known as a "Say-on-Pay" proposal, gives stockholders the opportunity to express their views on the NEOs' compensation. This vote is not intended to address any specific item of compensation, but rather is intended to address the overall compensation of the NEOs and the philosophy, policies and practices described in this Proxy Statement.

Unless marked otherwise, proxies received will be voted "FOR" the following advisory resolution:

"RESOLVED, that the stockholders of the Company approve on an advisory basis the compensation of the Company's NEOs, as described in the CD&A and in the tabular disclosure regarding NEO compensation (together with the accompanying narrative disclosure) in this Proxy Statement."

The Say-on-Pay vote is advisory, and therefore not binding on the Company, the Compensation Committee or the Board. The Board and the Compensation Committee value the opinions of the stockholders and, to the extent there is any significant vote against the NEO compensation as disclosed in this Proxy Statement, they intend to consider the stockholders' concerns and the Compensation Committee will evaluate whether any actions are necessary to address those concerns.

Recommendation of the Compensation Committee and the Board:

The Compensation Committee and the Board recommend a vote "FOR" the advisory resolution to approve NEO compensation.

SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

DIRECTORS, OFFICERS AND CERTAIN OTHER BENEFICIAL OWNERS

The following table provides summary information regarding beneficial ownership of our common stock as of April 3, 2024 for:

- Each person or group who beneficially owns more than 5% of our common stock on a fully diluted basis including restricted stock granted;
- · Each of the NEOs;
- Each of the directors; and
- All of the directors and executive officers as a group.

Beneficial ownership of shares is determined under the rules of the SEC and generally includes any shares over which a person exercises sole or shared voting and/or investment power. The information on beneficial ownership in the table is based upon the Company's records and the most recent Form 3, Form 4, Schedule 13D or Schedule 13G filed by each such person or entity reporting ownership on or before April 3, 2024. In computing the number of shares beneficially owned by an individual or entity and the percentage of ownership by that person, shares of common stock subject to options, RSUs, DSUs or other rights, held by such person that are currently exercisable or will become exercisable or vest within 60 days of April 3, 2024, are considered outstanding, although these shares are not considered outstanding for purposes of computing the percentage ownership of any other person. Except as indicated by footnote, and subject to applicable community property laws, each person identified in the table possesses sole voting and investment power with respect to all shares of common stock shown as beneficially owned by them. Unless otherwise noted, the address for each director and executive officer is c/o Spok Holdings, Inc., 5911 Kingstowne Village Parkway, 6th Floor, Alexandria, Virginia 22315.

| Name of Beneficial Owner | Amount and Nature of Beneficial Ownership | Percentage of Class |
|--|--|------------------------|
| Vincent D. Kelly ⁽¹⁾ | 246,645 | 1.22% |
| Calvin C. Rice ⁽²⁾ | 14,492 | * |
| Michael W. Wallace ⁽³⁾ | 74,465 | * |
| Sharon Woods Keisling ⁽⁴⁾ | 20,000 | * |
| Dr. Bobbie Byrne ⁽⁵⁾ | 36,428 | * |
| Christine M. Cournoyer ⁽⁵⁾ | 25,661 | * |
| Randy Hyun ⁽⁵⁾ | 23,082 | * |
| Brett Shockley ⁽⁵⁾ | 24,759 | * |
| Todd Stein ⁽⁶⁾ | 1,662,191 | 8.21% |
| All directors and executive officers as a group (9 persons) ⁽⁷⁾ | 2,127,723 | 10.51% |
| Braeside Investments, LLC ⁽⁸⁾ | 1,627,306 | 8.04% |
| BlackRock, Inc. ⁽⁹⁾ | 1,409,039 | 6.96% |

* Denotes less than 1%.

- (1) The information regarding this stockholder is derived from a Form 4 filed by the stockholder with the SEC on March 4, 2024. Vincent D. Kelly, Trustee of the Vincent DePaul Kelly Fifth Amended and Restated Revocable Trust has sole voting and sole dispositive power with respect to all shares reported herein.
- (2) The information regarding this stockholder is derived from a Form 4 filed by the stockholder with the SEC on March 1, 2024.
- (3) The information regarding this stockholder is derived from a Form 4 filed by the stockholder with the SEC on March 4, 2024.
- (4) The information regarding this stockholder is derived from a Form 4 filed by the stockholder with the SEC on March 4, 2024.
- (5) The information regarding this stockholder is derived from a Form 4 filed by the stockholder with the SEC on April 1, 2024.
- (6) The information regarding this stockholder is derived from a Form 4 filed by the stockholder with the SEC on April 1, 2024. Todd Stein Holds 34,885 shares directly and has sole voting and dispositive power over such shares. Mr. Stein has shared voting and shared dispositive power over the remaining shares, which are held by entities for which Braeside Investments, LLC serves as investment manager as described in footnote 10 below.
- (7) All directors and executive officers as a group consists of all members of the Board of Directors, and all current executive officers.

- (8) The information regarding this stockholder is derived from a Form 4 filed by Todd Stein with the SEC on April 1, 2024. Braeside Investments, LLC and Todd Stein have shared voting and shared dispositive power with respect to all shares reported herein, which are held by Braeside Capital, L.P. (696,637 shares of common stock), Braeside Capital II, L.P. (782,784 shares of common stock) and Braeside Investments, LLC (147,885 shares of common stock). Braeside Investments, LLC serves as the investment manager of Braeside Capital, L.P. and Braeside Capital II, L.P. As a co-manager of Braeside Investments, LLC, Mr. Stein may be deemed to beneficially own the shares beneficially owned directly by Braeside Capital, L.P., Braeside Capital II, L.P. and Braeside Investments, LLC. Braeside Investments, LLC and Todd Stein's address is as follows: 14841 Dallas Parkway, Suite 415, Dallas, TX 75254.
- (9) The information regarding this stockholder is derived from a Schedule 13G filed by the stockholder with the SEC on January 26, 2024. BlackRock, Inc. has sole voting power with respect to 1,382,369 shares and sole dispositive power with respect to 1,409,039 shares. BlackRock, Inc.'s address is as follows: 50 Hudson Yards, New York, NY 10001.

SECURITIES AUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION PLANS

The following table sets forth, as of December 31, 2023, the number of securities outstanding under our currently authorized equity compensation plans, the weighted-average exercise price of such securities and the number of securities available for grant under these plans:

| Plan Category | Number of securities to be issued upon exercise of outstanding options, warrants and rights (a) | Weighted-average exercise price of outstanding options, warrants and rights (b) | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c) |
|---|---|---|---|
| Equity compensation plan approved by security holders: ⁽¹⁾ | | | |
| 2020 Spok Holdings, Inc. Equity Incentive Plan ⁽²⁾ | 1,035,268 | _ | 1,275,704 |
| Equity compensation plan not approved by security holders: | | | |
| None | | _ | |
| Total | 1,035,268 | _ | 1,275,704 |
| None | | | 1,27 |

⁽¹⁾ The 2020 Equity Incentive Award Plan provides that common stock authorized for issuance under the plan may be granted in the form of common stock, stock options, restricted stock, RSUs and DSUs. For the year ending December 31, 2023, 31,710 shares of restricted stock were granted to the non-executive members of the Board under the 2020 Equity Incentive Award Plan, and 439,562 RSUs were issued to eligible employees under the 2020 Equity Incentive Award Plan.

(2) The amount shown represents outstanding RSUs and DSUs. RSUs and DSUs do not have an associated exercise or strike price.

RELATED PARTY TRANSACTIONS AND CODE OF CONDUCT

TRANSACTIONS WITH RELATED PARTIES

Dr. Bobbie Byrne serves as EVP and Chief Information Officer at Advocate Health, which is a current customer of the Company. For the years ended December 31, 2023 and 2022, we recognized revenues of \$0.7 million and \$0.6 million, respectively, related to contracts with Advocate Health.

REVIEW, APPROVAL OR RATIFICATION OF TRANSACTIONS WITH RELATED PARTIES

Related party transactions have the potential to create actual or perceived conflicts of interest between the Company and its directors and/or executive officers and members of their families. While we do not maintain a written policy with respect to the identification, review, approval or ratification of transactions with related persons, our Code of Business Conduct and Ethics prohibits conflicts of interest between a director, officer or employee and the Company. Any such potential conflicts between a director and the Company are required to be reported to the Corporate Secretary, and any such potential conflicts between officers or employees and the Company are required to be reported to the Executive Vice President of Human Resources and Corporate Secretary, who will review the matter with the Audit Committee. In addition, each director and officer is expected to identify to the Secretary, by means of an annual director and officer questionnaire, any person or entity with which the director or officer may have a relationship that is engaged or is about to be engaged in a transaction with the Company. The Board reviews with the Secretary and management any such transaction with the affected director excused from such review.

CODE OF BUSINESS CONDUCT AND ETHICS

Spok has adopted a Code of Business Conduct and Ethics that applies to all directors, officers and employees, including the chief executive officer and chief financial officer. This Code of Business Conduct and Ethics may be found on our website at www.spok.com/meet-spok/investor-relations. During 2023, we did not request a waiver of our Code of Business Conduct and Ethics and did not grant any such waivers. Spok intends to post amendments to or waivers from its Code of Business Conduct and Ethics (to the extent applicable to the Company's directors, executive officers or principal financial officers) on its website.

STOCKHOLDER PROPOSALS AND COMPANY DOCUMENTS

Stockholder proposals intended for inclusion in our proxy statement for the annual meeting of stockholders in 2025 must be received by Sharon Woods Keisling, Corporate Secretary and Treasurer, Spok Holdings, Inc., 5911 Kingstowne Village Parkway, 6th Floor, Alexandria, Virginia 22315, no later than February 13, 2025.

The Company's Bylaws also provide that stockholders desiring to nominate a director or bring any other business before the stockholders at an annual meeting, other than proposals intended for inclusion in our proxy statement, must notify our Secretary thereof in writing during the period 90 to 120 days before the first anniversary of the date of the preceding year's annual meeting (or, if the date of the annual meeting is more than 30 days before or more than 60 days after such anniversary date, notice by the stockholder to be timely must be so delivered, or mailed and received, not more than 120 days prior to such annual meeting and not later than 90 days before such annual meeting or, if later, 10 days following the day on which public announcement of the date of such meeting is first made by the Company). Pursuant to the requirements of the Company's Bylaws, to nominate a director or bring any other business before the annual meeting of stockholders in 2025 stockholders must notify the Secretary in writing at a time that is not before March 25, 2025, and not after April 24, 2025. These stockholder notices must set forth certain information specified in the Company's Bylaws.

In addition to satisfying the foregoing requirements under the Company's Bylaws, to comply with the universal proxy rules, stockholders who intend to solicit proxies in support of director nominees other than the Company's nominees must provide notice to the Company that sets forth the information required by Rule 14a-19 under the Exchange Act no later than May 24, 2025.

In connection with the annual meeting of stockholders in 2025, the Company intends to file a Proxy Statement and a WHITE proxy card with the SEC in connection with its solicitation of proxies for that meeting.

We have filed our 2023 Annual Report on Form 10-K with the SEC. Stockholders may obtain, free of charge, a copy of the Annual Report to Stockholders, which includes the 2023 Annual Report on Form 10-K, by writing to Spok Holdings, Inc., Attn: Investor Relations, 5911 Kingstowne Village Parkway, 6th Floor, Alexandria, Virginia 22315. Stockholders may also obtain a copy of the Annual Report to Stockholders by accessing our website at www.spok.com.

OTHER MATTERS

The Board knows of no other business that will be presented at the Annual Meeting. If any other business is properly brought before the Annual Meeting, proxies will be voted in respect thereof in accordance with the judgments of the persons voting the proxies.

Stockholders are urged to submit the proxy or voting instructions by telephone or over the Internet. The SEC's rules permit us to deliver a single Notice of Internet Availability of Proxy Materials (the "Notice") or single set of proxy materials to one address shared by two or more of our stockholders. We have delivered only one Notice, Proxy Statement or Annual Report, as applicable, to multiple stockholders who share an address, unless we received contrary instructions from the impacted stockholders prior to the mailing date. We will promptly deliver, upon written or oral request, a separate copy of the Notice, Proxy Statement or Annual Report, as applicable, now or in the future, please contact Investor Relations at (312) 445-2866 or in writing at Spok Holdings, Inc. Attn: Investor Relations, 5911 Kingstowne Village Parkway, 6th Floor, Alexandria, Virginia 22315. If you are currently a stockholder sharing an address with another stockholder and are receiving more than one Notice, Proxy Statements or Annual Report, as applicable, and wish to receive only one copy of future Notices, Proxy Statements or Annual Reports, as applicable, for your household, please contact Investor Relations at the above phone number or address.



SPOK HOLDINGS, INC. 5911 KINGSTOWNE VILLAGE PARKWAY 6TH FLOOR ALEXANDRIA, VA 22315



VOTE BY INTERNET Before The Meeting - Go to <u>www.proxyvote.com</u> or scan the QR Barcode above

Use the Internet to transmit your voting instructions and for electronic delivery of information up until 11:59 P.M. Eastern Time on July 22, 2024. Have your proxy card in hand when you access the website and follow the instructions to obtain your records and to create an electronic voting instruction form.

During The Meeting - Go to www.virtualshareholdermeeting.com/SPOK2024

You may attend the Meeting via the internet and vote during the Meeting. Have the information that is printed in the box marked by the arrow available and follow the instructions.

VOTE BY PHONE - 1-800-690-6903

Use any touch-tone telephone to transmit your voting instructions up until 11:59 P.M. Eastern Time on July 22, 2024. Have your proxy card in hand when you call and then follow the instructions.

VOTE BY MAIL

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided or return it to Vote Processing, c/o Broadridge, 51 Mercedes Way, Edgewood, NY 11717.

V46445-P10184 KEEP THIS PORTION FOR YOUR RECORDS

TO VOTE, MARK BLOCKS BELOW IN BLUE OR BLACK INK AS FOLLOWS:

| the | nominees listed and <u>FOR</u> Proposals 2 and 3. | | | | | | | | |
|-----|--|-----|---------|---------|----|--|-----|---------|------|
| 1. | Election of Directors | | | | | | | | |
| | Nominees: | For | Against | Abstain | | | For | Against | Abst |
| | 1a. Dr. Bobbie Byrne | | | | 3. | Advisory vote to approve named executive officer compensation for 2023. | | | |
| | 1b. Christine M. Cournoyer | | | | | | | | |
| | 1c. Randy Hyun | | | | 4. | In their discretion, the proxies are authorized to vote upon such other business as may properly come before the meeting or any postponements of | | | |
| | 1d. Vincent D. Kelly | | | | | adjournments thereof. | | | |
| | 1e. Brett Shockley | | | | | | | | |
| | 1f. Todd Stein | | | | | | | | |
| 2. | Ratification of the appointment of Grant Thornton LLP as the Company's independent registered public accounting firm for the year ending December 31, 2024. | | | | | | | | |
| | | | | | | | | | |

Important Notice Regarding the Availability of Proxy Materials for the Stockholder Meeting to be Held on July 23, 2024:

The Notice and Proxy Statement and Annual Report are available at www.proxyvote.com.

V46446-P10184

Proxy — SPOK HOLDINGS, INC.

FORM OF PROXY FOR THE ANNUAL MEETING OF STOCKHOLDERS This

Proxy is Solicited on Behalf of the Board of Directors

The undersigned hereby appoints Michael W. Wallace and Vincent D. Kelly (the "Proxy Committee"), and each of them singly, with full power of substitution to act as the lawful agent and proxy for the undersigned and to vote all shares of common stock of Spok Holdings, Inc. that the undersigned is entitled to vote and holds of record on June 3, 2024 at the Annual Meeting of Stockholders of Spok Holdings, Inc. to be held virtually on Tuesday, July 23, 2024 at 10:00 am (ET), live via the Internet at: www.virtualshareholdermeeting.com/SPOK2024.

You are encouraged to specify your choices by marking the appropriate boxes on the reverse side, but you need not mark any boxes if you wish to vote in accordance with the recommendations of the Board of Directors. The Proxy Committee cannot vote the shares unless you sign and return this card. You may revoke this proxy at any time before it is voted by delivering to the Secretary of the Company either a written revocation of the proxy or a duly executed proxy bearing a later date, or by attending the Annual Meeting and voting online.

This proxy when properly executed will be voted in the manner you have directed. If you do not specify any directions, this proxy will be voted FOR all the nominees listed in Proposal 1, FOR Proposal 2 and FOR Proposal 3 and in accordance with the Proxy Committee's discretion on such other matters that may properly come before the meeting to the extent permitted by law.

IF YOU CHOOSE TO VOTE BY MAIL, PLEASE MARK, SIGN AND DATE YOUR CARD AND RETURN YOUR PROXY CARD IN THE POSTAGE-PAID ENVELOPE PROVIDED.

(TO BE SIGNED ON REVERSE SIDE)